

FY 2021-22 Comprehensive Planning Process (CPP) Projections Workbook
 East Stroudsburg University of Pennsylvania
 Student Profile

Note: Annualized FTE Enrollment should be based on freeze/census data for fall and spring semesters and end-of-term data for winter and summer sessions.

| | Actual | Actual | Projected | Projected | Projected | Variance: | | Variance: | | Variance: Request/Current | | Variance: Future/Request | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|---|---------------|-------------------------------------|---------------|---------------------------|--------------|--------------------------|-------------|
| | FY 2019-20 | FY 2020-21 | FY 2021-22 | FY 2022-23 | FY 2023-24 | Actual FY 2019-20/ Actual FY 2020-21 | % | Current/Prior (Actual FY2020-21) | % | Amount | % | Amount | % |
| | Prior Year | Prior Year | Current Year | Request Year | Future Year | Amount | % | Amount | % | Amount | % | Amount | % |
| Fall Headcount (should be whole numbers) | | | | | | | | | | | | | |
| Undergraduate (include clock hour) | | | | | | | | | | | | | |
| In-State | 4,287.00 | 4,011.00 | 3,329.00 | 3,771.00 | 3,951.00 | (276.00) | -6.4% | (682.00) | -17.0% | 442.00 | 13.3% | 180.00 | 4.8% |
| Out-of-State | | | | | | | | | | | | | |
| Domestic | 1,093.00 | 961.00 | 887.00 | 1,179.00 | 1,090.00 | (132.00) | -12.1% | (74.00) | -7.7% | 292.00 | 32.9% | (89.00) | -7.5% |
| Foreign | 37.00 | 23.00 | 18.00 | 28.00 | 24.00 | (14.00) | -37.8% | (5.00) | -21.7% | 10.00 | 55.6% | (4.00) | -14.3% |
| Subtotal, Out-of-State | 1,130.00 | 984.00 | 905.00 | 1,207.00 | 1,114.00 | (146.00) | -12.9% | (79.00) | -8.0% | 302.00 | 33.4% | (93.00) | -7.7% |
| Total Undergraduate | 5,417.00 | 4,995.00 | 4,234.00 | 4,978.00 | 5,065.00 | (422.00) | -7.8% | (761.00) | -15.2% | 744.00 | 17.6% | 87.00 | 1.7% |
| Graduate | | | | | | | | | | | | | |
| In-State | 666.00 | 716.00 | 713.00 | 711.00 | 692.00 | 50.00 | 7.5% | (3.00) | -0.4% | (2.00) | -0.3% | (19.00) | -2.7% |
| Out-of-State | | | | | | | | | | | | | |
| Domestic | 102.00 | 108.00 | 78.00 | 88.00 | 105.00 | 6.00 | 5.9% | (30.00) | -27.8% | 10.00 | 12.8% | 17.00 | 19.3% |
| Foreign | 29.00 | 23.00 | 13.00 | 18.00 | 23.00 | (6.00) | -20.7% | (10.00) | -43.5% | 5.00 | 38.5% | 5.00 | 27.8% |
| Subtotal, Out-of-State | 131.00 | 131.00 | 91.00 | 106.00 | 128.00 | 0.00 | 0.0% | (40.00) | -30.5% | 15.00 | 16.5% | 22.00 | 20.8% |
| Total Graduate | 797.00 | 847.00 | 804.00 | 817.00 | 820.00 | 50.00 | 6.3% | (43.00) | -5.1% | 13.00 | 1.6% | 3.00 | 0.4% |
| Total In-State Headcount | 4,953.00 | 4,727.00 | 4,042.00 | 4,482.00 | 4,643.00 | (226.00) | -4.6% | (685.00) | -14.5% | 440.00 | 10.9% | 161.00 | 3.6% |
| Total Out-of-State Headcount | 1,261.00 | 1,115.00 | 996.00 | 1,313.00 | 1,242.00 | (146.00) | -11.6% | (119.00) | -10.7% | 317.00 | 31.8% | (71.00) | -5.4% |
| Total Fall Headcount | 6,214.00 | 5,842.00 | 5,038.00 | 5,795.00 | 5,885.00 | (372.00) | -6.0% | (804.00) | -13.8% | 757.00 | 15.0% | 90.00 | 1.6% |
| Fall FTE Enrollment | | | | | | | | | | | | | |
| Clock Hour | | | | | | 0.00 | n/a | 0.00 | n/a | 0.00 | n/a | 0.00 | n/a |
| Undergraduate (excluding clock hour) | 5,090.00 | 4,633.30 | 4,023.00 | 4,729.00 | 4,811.80 | (456.70) | -9.0% | (610.30) | -13.2% | 706.00 | 0.18 | 82.80 | 0.02 |
| Graduate | 453.00 | 479.00 | 455.00 | 462.00 | 464.00 | 26.00 | 5.7% | (24.00) | -5.0% | 7.00 | 1.5% | 2.00 | 0.4% |
| Total Fall FTE (excluding clock hour) | 5,543.00 | 5,112.30 | 4,478.00 | 5,191.00 | 5,275.80 | (430.70) | -7.8% | (634.30) | -12.4% | 713.00 | 15.9% | 84.80 | 1.6% |
| | 0.92 | 0.91 | 0.90 | 0.91 | 0.91 | | | | | | | | |
| Annualized FTE | | | | | | | | | | | | | |
| Undergraduate (include clock hour) | | | | | | | | | | | | | |
| In-State | 4,097.10 | 3,597.95 | 3,183.04 | 3,610.00 | 3,714.00 | (499.15) | -12.2% | (414.91) | -11.5% | 426.96 | 13.4% | 104.00 | 2.9% |
| Out-of-State | | | | | | | | | | | n/a | | |
| Domestic | 1,059.40 | 918.20 | 857.75 | 1,135.00 | 1,111.92 | (141.20) | -13.3% | (60.45) | -6.6% | 277.25 | 32.3% | (23.08) | -2.0% |
| Foreign | 35.43 | 24.80 | 18.00 | 23.00 | 27.00 | (10.63) | -30.0% | (6.80) | -27.4% | 5.00 | 27.8% | 4.00 | 17.4% |
| Subtotal, Out-of-State | 1,094.83 | 943.00 | 875.75 | 1,158.00 | 1,138.92 | (151.83) | -13.9% | (67.25) | -7.1% | 282.25 | 32.2% | (19.08) | -1.6% |
| Total Undergraduate | 5,191.93 | 4,540.95 | 4,058.79 | 4,768.00 | 4,852.92 | (650.98) | -12.5% | (482.16) | -10.6% | 709.21 | 17.5% | 84.92 | 1.8% |
| Graduate | | | | | | | | | | | | | |
| In-State | 456.63 | 489.00 | 481.54 | 488.76 | 490.70 | 32.37 | 7.1% | (7.46) | -1.5% | 7.22 | 1.5% | 1.94 | 0.4% |
| Out-of-State | | | | | | | | | | | | | |
| Domestic | 107.21 | 92.09 | 95.73 | 94.40 | 90.40 | (15.12) | -14.1% | 3.64 | 4.0% | (1.33) | -1.4% | (4.00) | -4.2% |
| Foreign | 21.83 | 15.04 | 14.00 | 17.00 | 21.00 | (6.79) | -31.1% | (1.04) | -6.9% | 3.00 | 21.4% | 4.00 | 23.5% |
| Subtotal, Out-of-State | 129.04 | 107.13 | 109.73 | 111.40 | 111.40 | (21.91) | -17.0% | 2.60 | 2.4% | 1.67 | 1.5% | 0.00 | 0.0% |
| Total Graduate | 585.67 | 596.13 | 591.27 | 600.16 | 602.10 | 10.46 | 1.8% | (4.86) | -0.8% | 8.89 | 1.5% | 1.94 | 0.3% |
| Total In-State FTE | 4,553.73 | 4,086.95 | 3,664.58 | 4,098.76 | 4,204.70 | (466.78) | -10.3% | (422.37) | -10.3% | 434.18 | 11.8% | 105.94 | 2.6% |
| Total Out-of-State FTE | 1,223.87 | 1,050.13 | 985.48 | 1,269.40 | 1,250.32 | (173.74) | -14.2% | (64.65) | -6.2% | 283.92 | 28.8% | (19.08) | -1.5% |
| Total Annualized FTE | 5,777.60 | 5,137.08 | 4,650.06 | 5,368.16 | 5,455.02 | (640.52) | -11.1% | (487.02) | -9.5% | 718.10 | 15.4% | 86.86 | 1.6% |

| | FY 2019-20 | | FY 2020-21 | | FY 2021-22 | | FY 2022-23 | | FY 2023-24 | |
|---|------------|---------------|------------|---------------|------------|--------------|------------|---------------|------------|---------------|
| | Amount | % of Ann. FTE | Amount | % of Ann. FTE | Amount | % of Ann. FT | Amount | % of Ann. FTE | Amount | % of Ann. FTE |
| Total (Undergraduate & Graduate) | | | | | | | | | | |
| Annualized FTE | 5,777.60 | | 5,137.08 | | 4,650.06 | | 5,368.16 | | 5,455.02 | |
| Calculated Revenue FTE | 6,431.12 | 111.3% | 6,488.61 | 126.3% | 6,040.99 | 126.3% | 6,078.89 | 113.2% | 6,191.04 | 113.5% |
| Fall Headcount | 6,214.00 | 107.6% | 5,842.00 | 113.7% | 5,038.00 | 113.7% | 5,795.00 | 108.0% | 5,885.00 | 107.9% |

FY 2021-22 Comprehensive Planning Process (CPP) Projections Workbook
East Stroudsburg University of Pennsylvania
Board-Affirmed Metrics (BAM)

Student Success Measures

| | | University Historical Data | | | | System Total | Original University Projections January 2020 ¹ | | | | Revised University Projections September 2020 | | | |
|-------------------------|---|----------------------------|----------|----------|----------|--------------|--|----------|----------|---------|--|----------|----------|----------|
| | | 2015-16 | 2016-17 | 2017-18 | 2018-19 | 2018-19 | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2019-20 | 2020-21 | 2021-22 | 2022-23 |
| Enrollment | Annualized FTE Enrollment ¹ | 6,349.39 | 6,419.15 | 6,322.87 | 6,064.96 | 90,591.87 | 5,777.69 | 5,603.45 | 5,651.58 | n/a | 5,137.08 | 4,650.06 | 5,368.16 | 5,455.02 |
| Student Outcomes | Credit Completion Ratio | 100.0% | 86.6% | 84.3% | 86.5% | 89.1% | 86.7% | 86.8% | 87.0% | 87.2% | 86.7% | 86.8% | 87.0% | 87.2% |
| | Second Year Persistence ² | 72.0% | 72.1% | 69.8% | 69.5% | 74.2% | 67.0% | n/a | n/a | n/a | 67.0% | 69.0% | 70.0% | 72.0% |
| | Six-Year Graduation Rate, First-Time, Full-Time Bachelor Degree Seeking | 57.3% | 48.1% | 49.8% | 52.2% | 60.8% | 50.0% | 50.2% | 50.6% | 51.1% | 50.0% | 50.2% | 50.6% | 51.1% |
| | Six-Year Graduation Rate, All Entering Bachelor Degree Seeking | 57.9% | 49.8% | 52.5% | 52.9% | 61.2% | n/a | n/a | n/a | n/a | 52.7% | 52.9% | 53.4% | 53.9% |

¹ Original University Projections for Annualized FTE Enrollment, as provided in v2a sustainability plans submitted by universities in June 2020.

² Rates for 2019-20 are actuals.

University Success Measures

| | | University Historical Data | | | | System Total | Original University Projections January 2020 ³ | | | | Revised University Projections September 2020 | | | |
|--|--|----------------------------|-------------|-------------|-------------|--------------|--|----------|----------|----------|--|----------|----------|----------|
| | | 2015-16 | 2016-17 | 2017-18 | 2018-19 | 2018-19 | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2019-20 ⁴ | 2020-21 | 2021-22 | 2022-23 |
| Student Support Ratios | Fall FTE Student/Fall FTE Faculty Ratio ³ | 20.5 | 20.0 | 20.3 | 19.4 | 16.8 | 19.0 | 19.5 | 19.4 | n/a | 19.0 | n/a | n/a | n/a |
| | Annualized FTE Student/Annualized FTE Nonfaculty Ratio | 15.8 | 16.4 | 16.9 | 16.7 | 15.1 | 0.0 | 0.0 | 0.0 | 0.0 | n/a | n/a | n/a | n/a |
| University Financial Strength⁵ | Annual Operating Margin | 7.6% | 7.2% | 6.9% | 5.9% | -1.7% | n/a | n/a | n/a | n/a | 3.4% | n/a | n/a | n/a |
| | Annual Primary Reserve Ratio | 53.6% | 59.8% | 58.4% | 55.4% | 37.3% | n/a | n/a | n/a | n/a | 57.7% | n/a | n/a | n/a |
| | Minimum Reserves (Days) | 240 | 280 | 284 | 267 | 197 | n/a | n/a | n/a | n/a | 290 | n/a | n/a | n/a |
| Student Affordability | Viability Ratio | 1.3 | 1.6 | 1.8 | 2.0 | 0.6 | n/a | n/a | n/a | n/a | 2.4 | n/a | n/a | n/a |
| | Average Unmet Need | \$11,212 | \$10,581 | \$11,864 | \$18,813 | \$12,378 | \$11,295 | \$11,521 | \$11,752 | \$11,987 | \$11,295 | \$11,521 | \$11,751 | \$11,986 |
| | Average Net Price | \$11,509 | \$0 | \$11,067 | \$11,030 | \$14,734 | \$10,743 | \$10,957 | \$11,177 | \$11,400 | \$11,742 | \$11,957 | \$11,956 | \$11,900 |
| Private Giving | Total Funds Raised ⁶ | \$2,638,515 | \$2,737,135 | \$1,922,332 | \$4,182,770 | n/a | n/a | n/a | n/a | n/a | \$3,356,690 | n/a | n/a | n/a |
| | Funds Raised per Annualized Student | \$416 | \$426 | \$304 | \$690 | n/a | n/a | n/a | n/a | n/a | \$653 | n/a | n/a | n/a |

³ Fall FTE Student/Fall FTE Faculty Ratio, as calculated in v2a sustainability plans submitted by universities in June 2020. Excludes clock hour students and clock hour faculty.

⁴ Actual results for University Financial Strength ratios should be input using the updated Financial Risk Assessments available in the BI portal, via ESS. Updated Metrics will be available beginning on September 2, 2020.

⁵ These ratios are calculated on an annual basis; ratios in the sustainability scorecard use a three-year rolling average.

⁶ Total Funds Raised: Grand total amount (outright gifts only) from the Voluntary Support of Education Survey. See Appendix B.

Comparator Data

| | 4 Year Public, Degree Granting Institutions by Carnegie Classification/HBCU | 2015-16 | 2016-17 | 2017-18 | 2018-19 |
|--|---|---------|---------|---------|---------|
| 6 Year Graduation Rate, First-Time, Full-Time, Bachelor Degree Seeking Students | Baccalaureate | 44.2% | 44.1% | 45.8% | 43.8% |
| | Masters | 50.3% | 51.1% | 52.5% | 53.8% |
| | Doctorate | 46.1% | 46.6% | 48.0% | 49.8% |
| | State Related | 69.3% | 69.3% | 70.8% | 71.8% |
| | All Above Carnegie Classifications | 48.9% | 49.6% | 51.1% | 52.2% |
| | HBCU | 30.6% | 32.0% | 33.2% | 34.8% |
| 2 Year Retention Rate, First-Time, Full-Time, Bachelor Degree Seeking Students | Baccalaureate | 73.5% | 72.6% | 72.2% | 68.5% |
| | Masters | 76.5% | 76.2% | 76.3% | 76.3% |
| | Doctorate | 73.7% | 74.0% | 73.0% | 74.3% |
| | State Related | 87.3% | 86.9% | 86.6% | 87.1% |
| | All Above Carnegie Classifications | 75.7% | 75.4% | 75.3% | 75.1% |
| | HBCU | 65.8% | 66.6% | 66.9% | 66.3% |

Source: IPEDS