## Educational and General Budget

### FY 2023-24 Comprehensive Planning Process (CPP) Projections Update

**East Stroudsburg University of Pennsylvania**

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</thead>
<tbody>
<tr>
<td>Tuition</td>
<td>$43,876,234</td>
<td>$43,850,804</td>
<td>$47,637,213</td>
<td>$47,077,475</td>
<td>7.4%</td>
<td>$48,725,804</td>
<td>$48,309,364</td>
<td>2.6%</td>
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<tr>
<td>Fees</td>
<td>10,589,608</td>
<td>10,432,141</td>
<td>11,733,609</td>
<td>11,731,373</td>
<td>12.5%</td>
<td>11,985,581</td>
<td>14,419,809</td>
<td>22.9%</td>
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<tr>
<td>State Appropriation</td>
<td>39,903,481</td>
<td>39,903,481</td>
<td>40,078,653</td>
<td>41,655,600</td>
<td>4.4%</td>
<td>40,875,022</td>
<td>42,492,015</td>
<td>2.0%</td>
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<tr>
<td>All Other Revenue</td>
<td>12,129,738</td>
<td>14,028,169</td>
<td>11,312,669</td>
<td>12,466,031</td>
<td>-11.1%</td>
<td>7,074,655</td>
<td>8,214,078</td>
<td>-34.1%</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>$106,499,061</strong></td>
<td><strong>$108,214,595</strong></td>
<td><strong>$110,762,144</strong></td>
<td><strong>$112,931,079</strong></td>
<td><strong>4.4%</strong></td>
<td><strong>$109,161,062</strong></td>
<td><strong>$113,435,266</strong></td>
<td><strong>4.4%</strong></td>
</tr>
</tbody>
</table>

### Expenditures

- **Compensation Summary:**
  - Salaries and Wages: $47,864,259
  - Benefits: 20,660,346
  - Anticipated Turnover (enter as negative): 0
  - **Subtotal, Compensation:** $68,524,605
  - Student Financial Aid: 10,592,608
  - Interest Expense: 661,327
  - Other Services and Supplies: 19,226,284
  - **Subtotal, Services and Supplies:** $30,480,219
  - Capital Expenditures: 2,525,303
  - **Debt Principal Payments:** 2,525,303
  - **Total Expenditures:** $103,180,270

<table>
<thead>
<tr>
<th>Total Revenues</th>
<th>$3,318,791</th>
<th>$5,022,525</th>
<th>($3,157,116)</th>
<th>($1,460,932)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transfers Out To/(In From) Plant and Other Funds</td>
<td>1,818,208</td>
<td>1,969,066</td>
<td>1,818,208</td>
<td>1,818,208</td>
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<tr>
<td>Revenues Less Expenditures and Transfers</td>
<td>$1,500,583</td>
<td>$3,053,469</td>
<td>($3,175,324)</td>
<td>($3,279,140)</td>
</tr>
</tbody>
</table>

### Supplemental Resources

- Planned Use of Reserves for One-Time Needs/Strategic Initiatives: $0
- **Revenues and Supplemental Resources Less Expenditures & Transfers:** $1,500,583

<table>
<thead>
<tr>
<th>Use of Reserves for Operations</th>
<th>$3,175,324</th>
<th>$3,279,140</th>
<th>n/a</th>
</tr>
</thead>
<tbody>
<tr>
<td>(To Balance Budget)</td>
<td>$3,175,324</td>
<td>$3,279,140</td>
<td>n/a</td>
</tr>
<tr>
<td>Revenues and ALL Supplemental resources less Expenditures &amp; Transfers</td>
<td>$1,500,583</td>
<td>$3,053,469</td>
<td>0</td>
</tr>
</tbody>
</table>

### Total E&G and E&G Plant Net Assets,

- **Estimated End of Year Balance:** $53,380,578
- **Total E&G and E&G Plant Cash,**
  - **Estimated End of Year Balance:** $60,631,876

### Annualized FTE Enrollment (includes Clock Hour)

- **Undergraduate FTE Enrollment:** 4,156.48
- **Graduate FTE Enrollment:** 555.50
- **Total Annualized FTE Enrollment:** 4,711.98

### FTE of Budgeted E&G Employees, Net of Turnover

- **Faculty:** 244.12
- **Nonfaculty:** 327.16
- **Total FTE of Budgeted Employees:** 571.28

### Fall FTE Enrollment (excludes Clock Hour)

- **Undergraduate:** 4,069.13
- **Graduate:** 409.08
- **Total Fall FTE Enrollment:** 4,478.21

### % Change

- **Total Revenues:** 4.4%
- **Total Expenditures:** 4.4%
- **Transfers Out To/(In From) Plant and Other Funds:** 0.0%
- **Revenues Less Expenditures and Transfers:** 13.8%
- **Use of Reserves for Operations:** n/a
- **Revenues and ALL Supplemental resources less Expenditures & Transfers:** n/a
- **Estimated End of Year Balance:** -2.8%
- **Total E&G and E&G Plant Cash,**
  - **Estimated End of Year Balance:** -5.3%
- **Annualized FTE Enrollment (includes Clock Hour):** 7.4%
- **FTE of Budgeted E&G Employees, Net of Turnover:** 4.4%
- **Fall FTE Enrollment (excludes Clock Hour):** 8.2%
- **Total Fall FTE Enrollment:** 7.9%