



**EAST STROUDSBURG UNIVERSITY**

**BUDGET PROPOSAL**  
**Education & General Fund**  
**Fiscal Year 2019-20**

**COUNCIL OF TRUSTEES MEETING**

**September 19, 2019**

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- A. Major Budget Assumptions
- B. Enrollment & Revenue Projections
- C. Expenditure Projections
- D. Educational & General Budget
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# Assumptions

	2018-19 Budget	2018-19 Actual	2019-20 Proposed Budget
Tuition Rate	2.99%	2.99%	.00%
Enrollment	(4.70)%	(4.70)%	(3.30)%
State Appropriation	6.00%	6.00%	2.19%
Salaries	3.58%	3.58%	1.50%
Benefits	.35%	.35%	1.06%
Utilities	(2.2)%	21.75%	(9.2)%

# **Enrollment & Revenue Projections**

# Fall Student Headcount

	<b>2018-19 Actual</b>	<b>2019-20 Proposed Budget</b>	<b>Change</b>
In-State Undergrad	4,506	4,287	(219)
Out-of-State Undergrad	1,207	1,130	(77)
In-State Graduate	584	666	82
Out-of-State Graduate	128	131	3
<b>Total Headcount</b>	<b>6,425</b>	<b>6,214</b>	<b>(211)</b>

# Annualized FTE Enrollment

	<b>2018-19 Actual</b>	<b>2019-20 Proposed Budget</b>	<b>Change</b>
In-State Undergrad	4,317	4,136	(181)
Out-of-State Undergrad	1,147	1,074	(73)
In-State Graduate	439	496	57
Out-of-State Graduate	129	133	4
<b>Total FTE Enrollment</b>	<b>6,032</b>	<b>5,839</b>	<b>(193)</b>

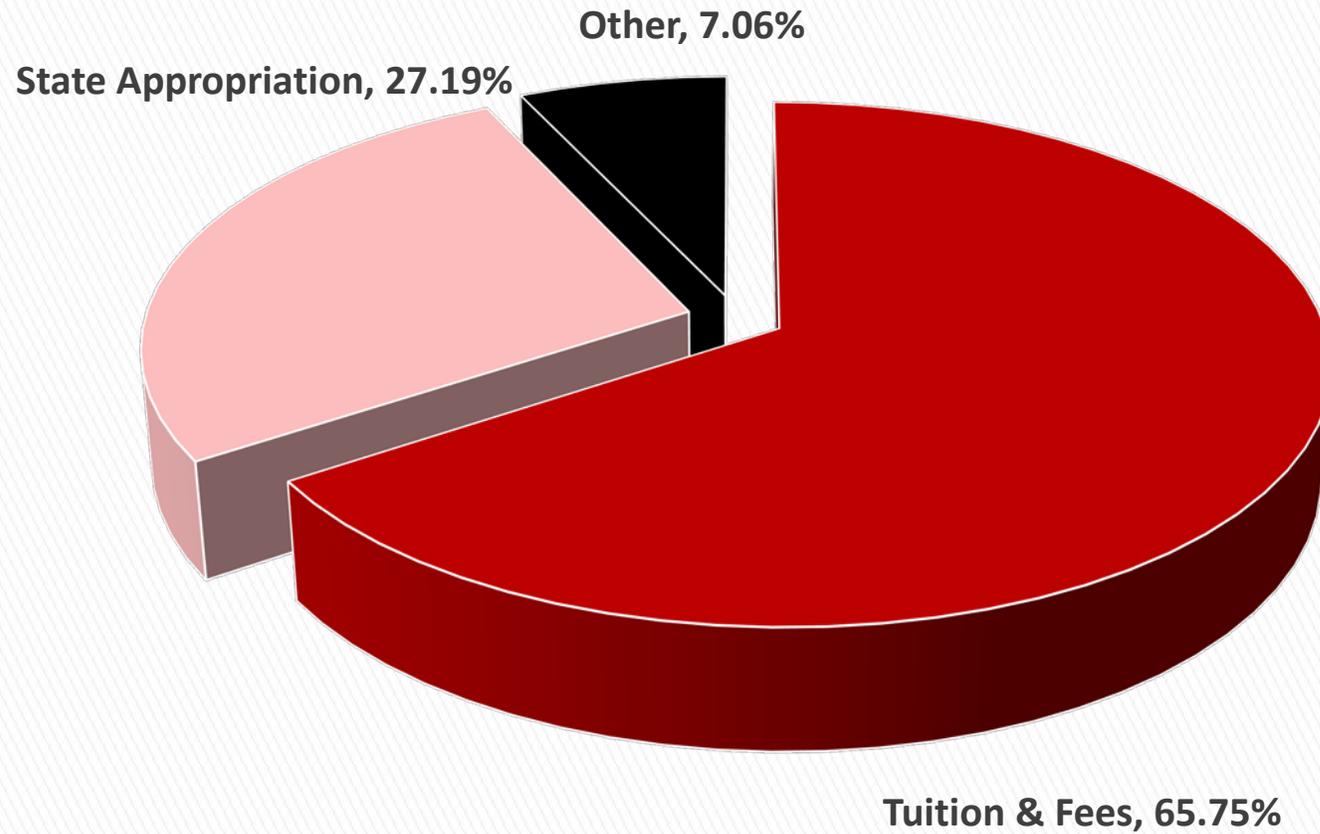
# E&G Revenue

(in millions)

	<b>2018-19 Actual</b>	<b>2019-20 Proposed Budget</b>	<b>Change</b>
Tuition & Fees	\$71.30	\$70.37	\$(.93)
State Appropriation	28.48	29.10	.62
Other Income	6.84	5.80	(1.04)
Planned Use of Carryforward	.00	1.75	1.75
<b>Total Revenue</b>	<b>\$106.62</b>	<b>\$107.02</b>	<b>\$0.40</b>

*Note: Totals may vary due to rounding.*

# 2019-20 E&G Revenue



# **Expenditure Projections**

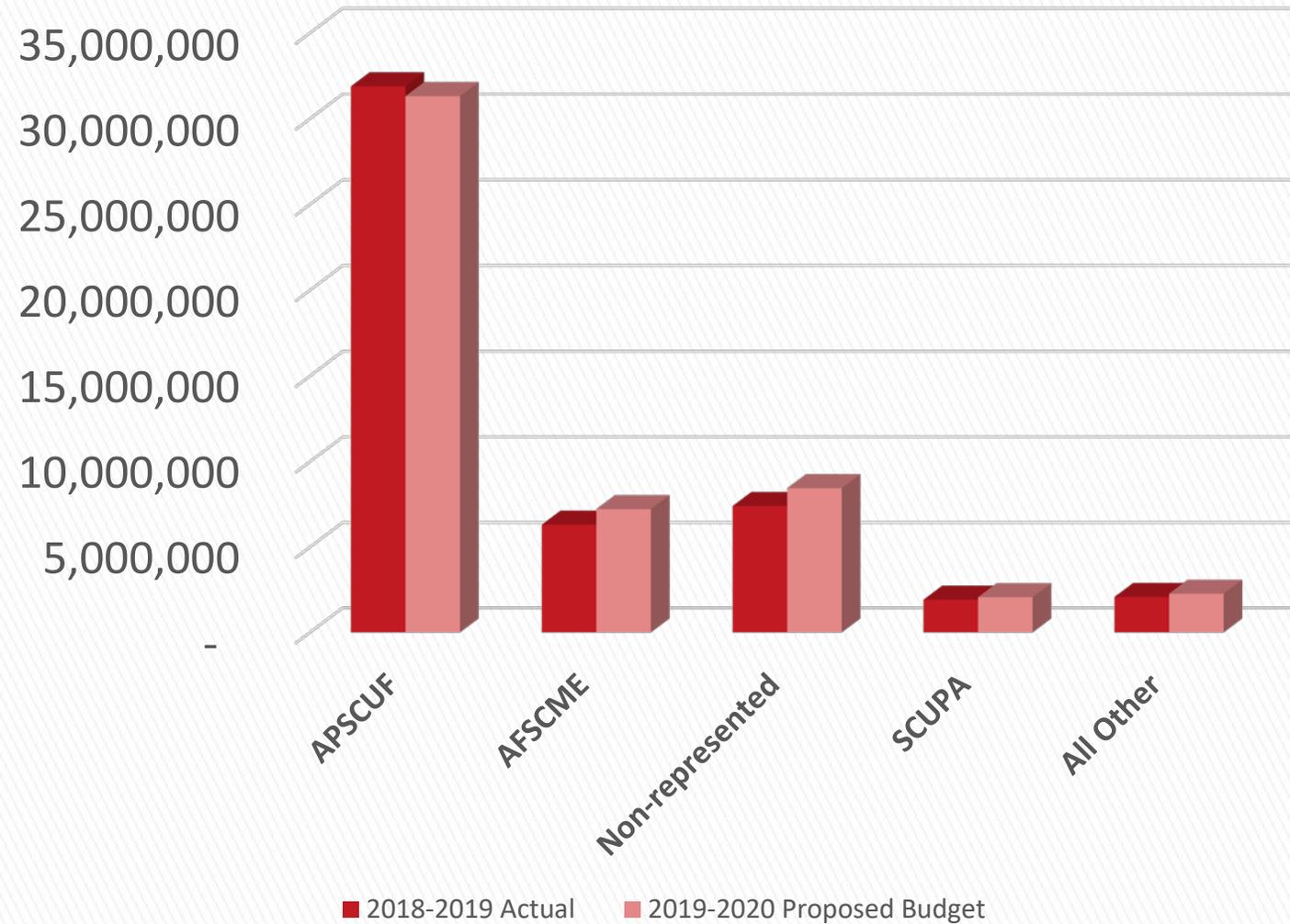
# E&G Expenditures

(in millions)

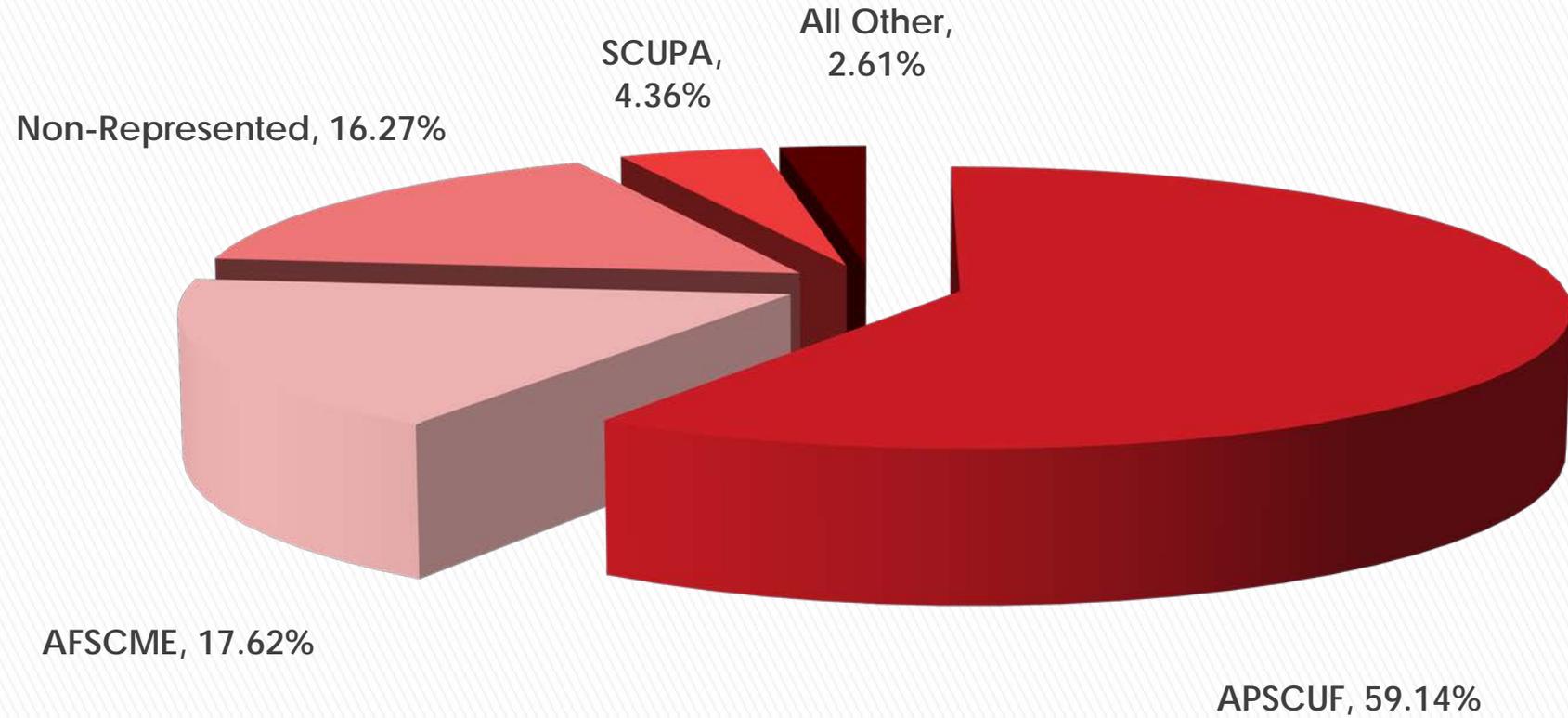
	2018-19 Actual	2019-20 Proposed Budget	Change
Salaries & Benefits	\$70.75	\$73.58	\$2.83
Non-Personnel	23.05	24.29	1.24
Capital, Transfers & Debt Service	12.20	9.15	(3.05)
<b>Total Expenditures</b>	<b>\$106.00</b>	<b>\$107.02</b>	<b>\$1.02</b>

*Note: Totals may vary due to rounding.*

# E&G Salaries

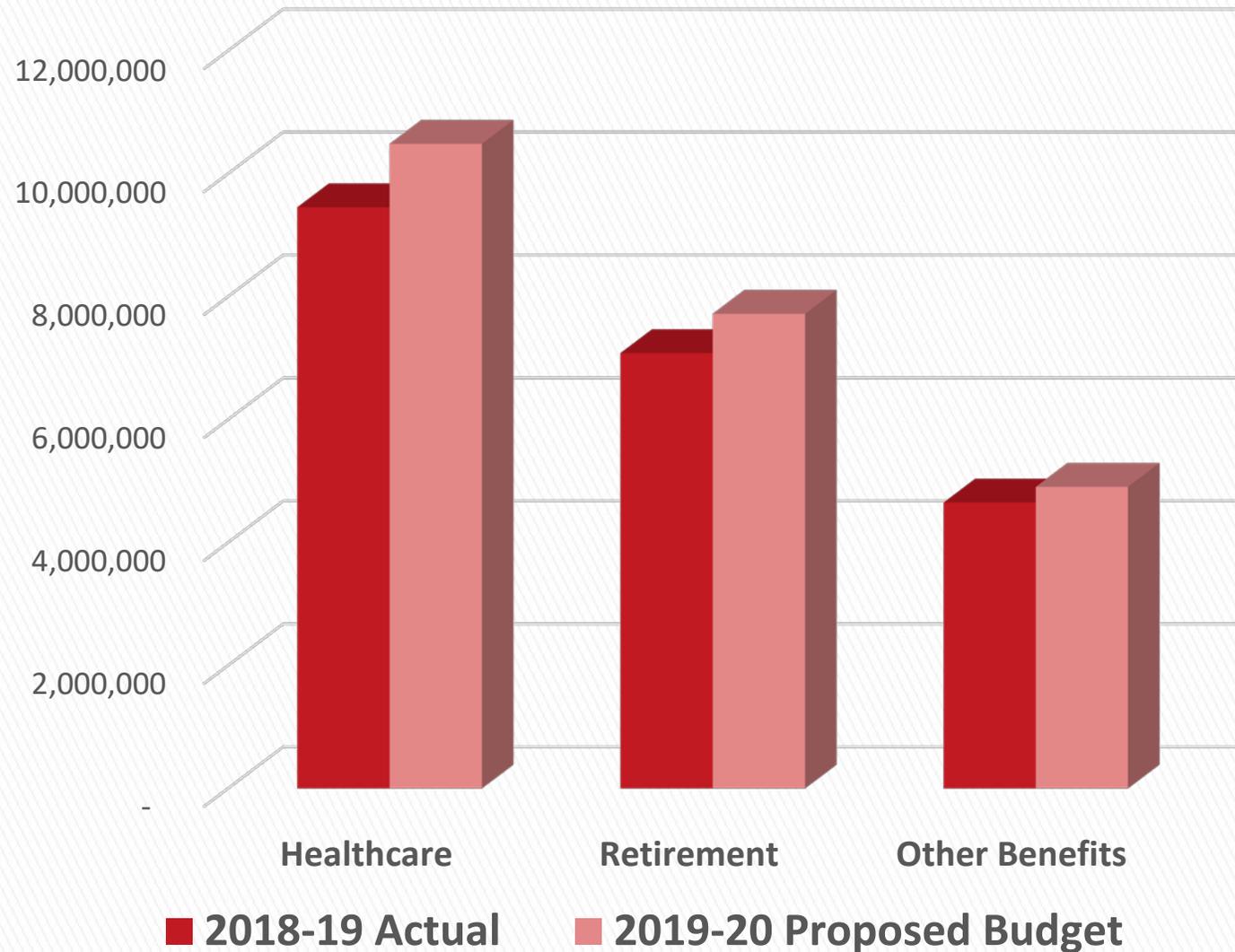


# 2019-20 E&G Salaries & Benefits

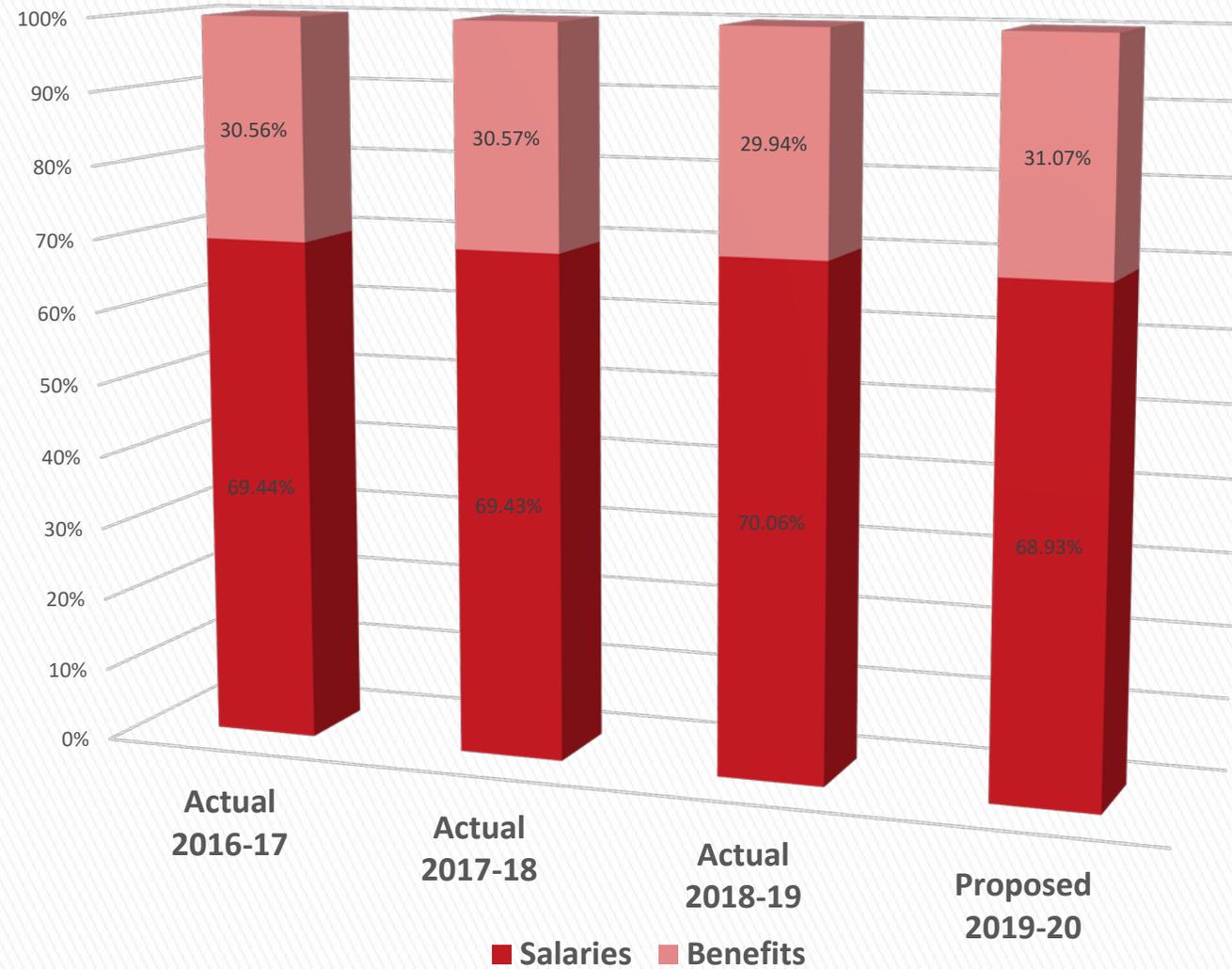


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# E&G Employee Benefits



# E&G Compensation Analysis



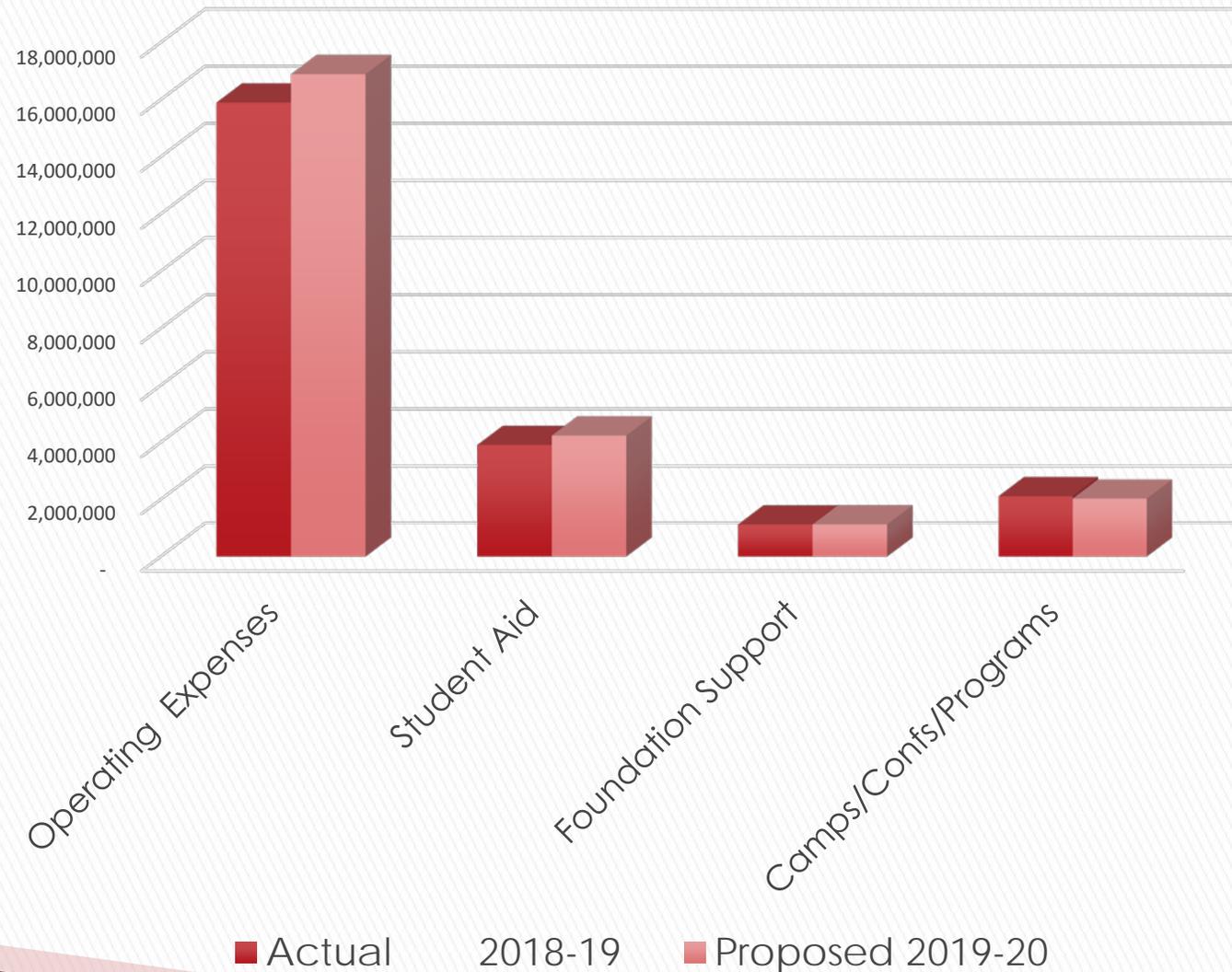
# E&G Non-Personnel Expenditures

(in millions)

	<b>2018-19 Actual</b>	<b>2019-20 Proposed Budget</b>	<b>Change</b>
Operating Expenses	\$15.90	\$16.89	\$0.99
Student Aid	3.91	4.24	0.33
Foundation Support	1.13	1.13	0.00
Camps & Conferences	2.11	2.03	(0.08)
<b>Total Expenditures</b>	<b>\$23.05</b>	<b>\$24.29</b>	<b>\$1.24</b>

*Note: Totals may vary due to rounding.*

# E&G Non-Personnel Expenses



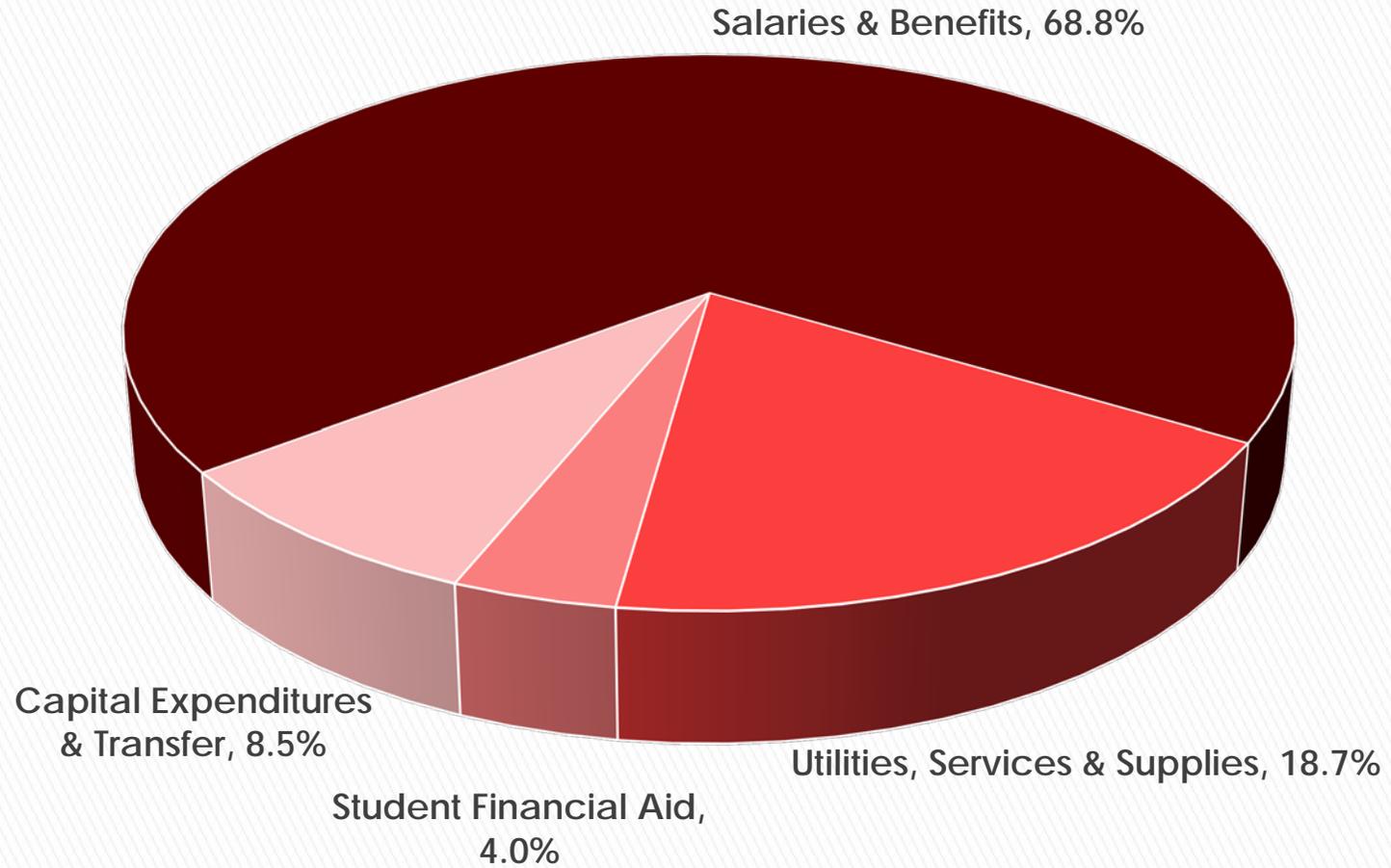
# E&G Capital, Transfers & Debt Srvc

(in millions)

	2018-19 Actual	2019-20 Proposed Budget	Change
Capital & Debt Svc	\$ 3.39	\$ 3.27	\$(0.12)
Transfers	8.81	5.88	(2.93)
<b>Total</b>	<b>\$12.20</b>	<b>\$ 9.15</b>	<b>\$(3.05)</b>

*Note: Totals may vary due to rounding.*

# 2019-20 E&G Expenditures & Transfers



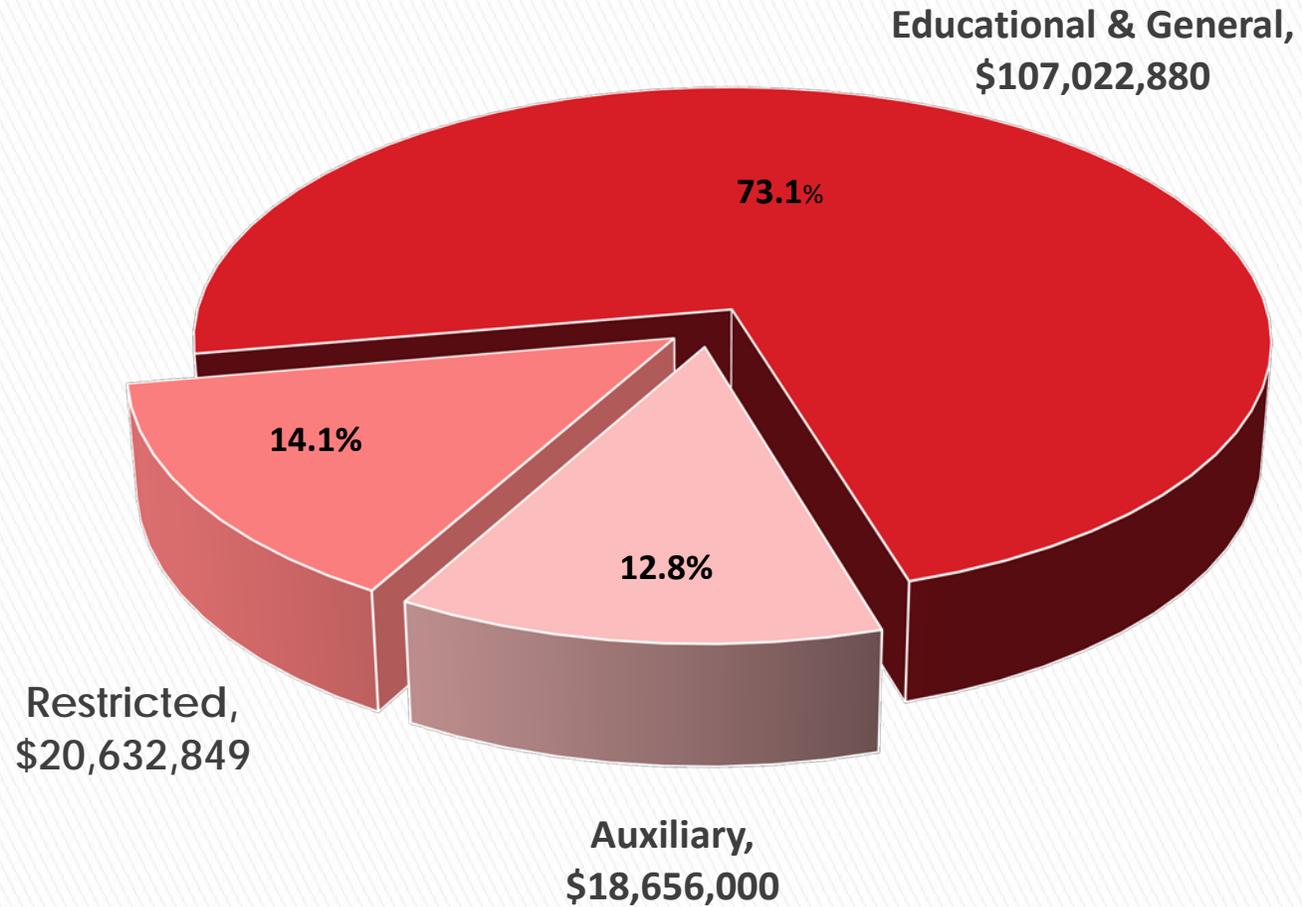
*Note: Totals may vary due to rounding.*

# **2019-2020 University Operating Budget (All Funds)**

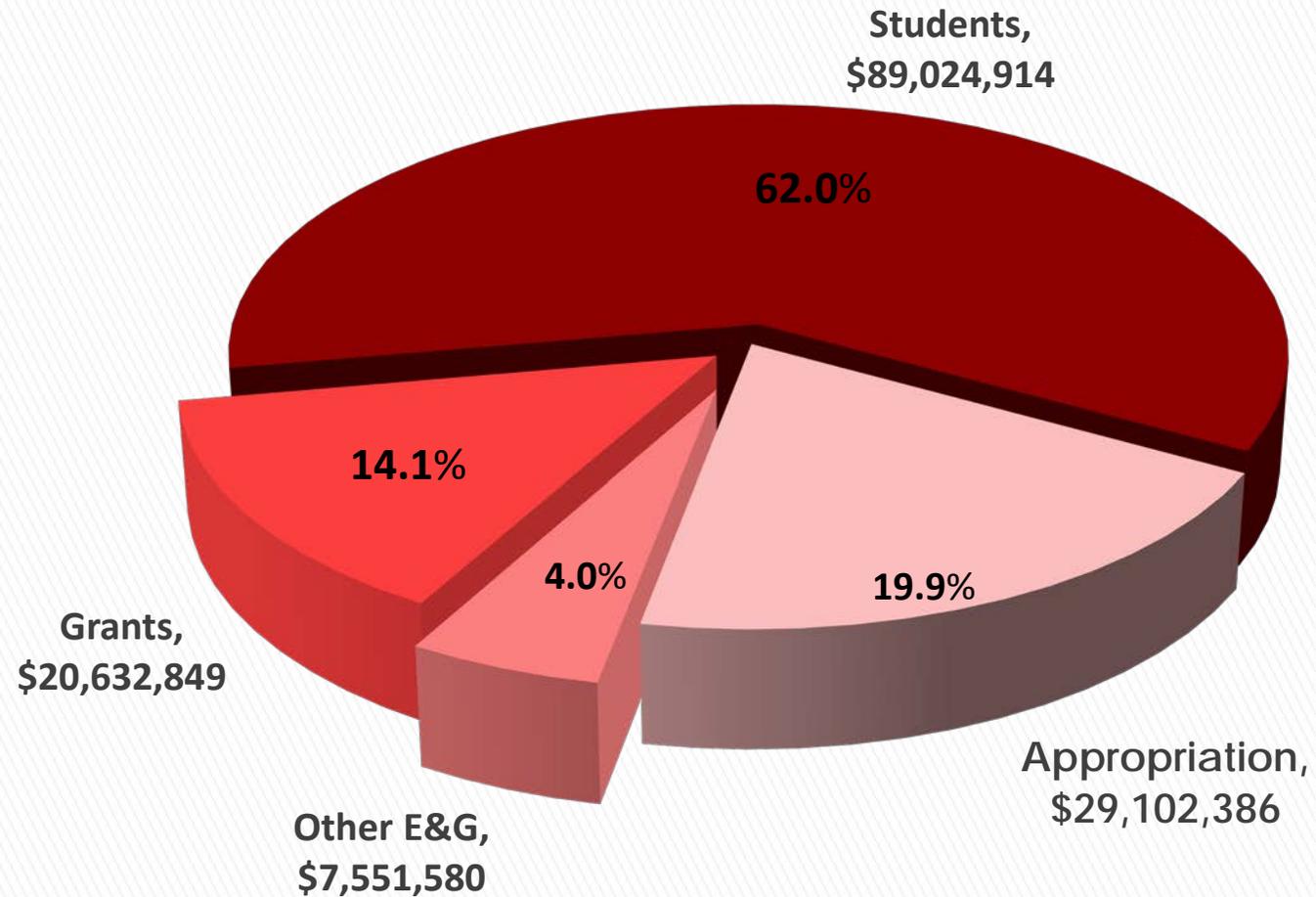


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# 2019-20 University Budget All Funds



# 2019-20 Total Revenue All Funds

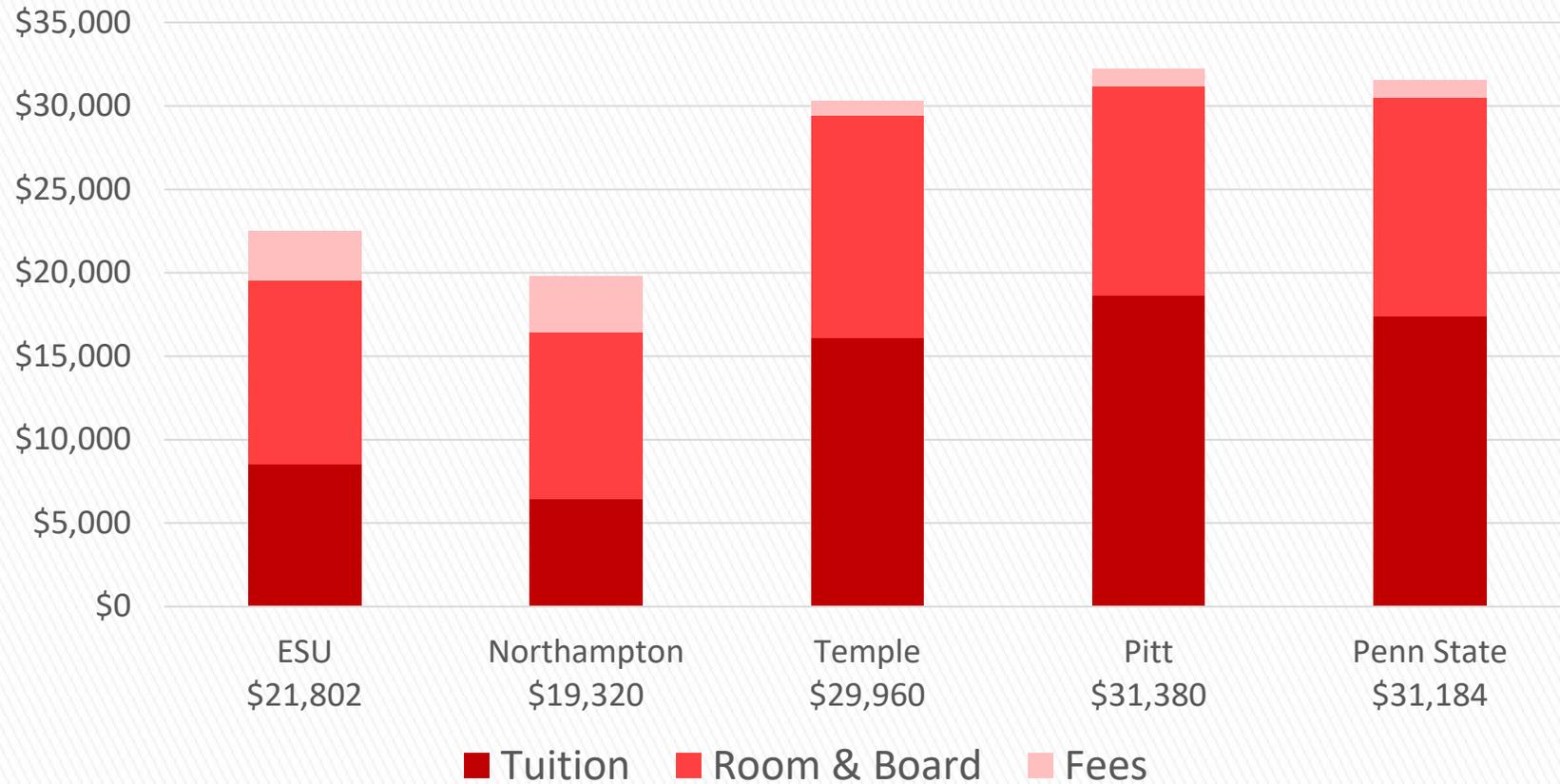


# Undergraduate Full-time, In-State, Residential Student

(Typical First-Year Student)

Fees-Academic Year	2018-19	2019-20
Instructional ('20 Warrior Promise)	\$ 9,594	\$9,832
General Fees	1,244	1,280
Student Activity Fee	364	364
Room (Suite Dbl)	7,700	8,000
Board	2,900	3,050
<b>Total</b>	<b>\$21,802</b>	<b>\$22,526</b>
Annual dollar increase		\$724
Overall percent increase		3.3%

# 2019-20 Undergraduate Full-time, In-State, Residential Student (Typical First-Year Student)



# Looking Ahead.....

- A. Collective Bargaining Agreements
- B. Enrollment
- C. Employee Benefit Cost
- D. Facility Infrastructure
- E. State Support



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# Questions?



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