



EAST STROUDSBURG UNIVERSITY

BUDGET PROPOSAL


Education & General Fund

Fiscal Year 2019-20

COUNCIL OF TRUSTEES MEETING

September 19, 2019

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 - B. Enrollment & Revenue Projections
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Assumptions

	2018-19 Budget	2018-19 Actual	2019-20 Proposed Budget
Tuition Rate	2.99%	2.99%	.00%
Enrollment	(4.70)%	(4.70)%	(3.30)%
State Appropriation	6.00%	6.00%	2.19%
Salaries	3.58%	3.58%	1.50%
Benefits	.35%	.35%	1.06%
Utilities	(2.2)%	21.75%	(9.2)%

Enrollment & Revenue Projections

Fall Student Headcount

	2018-19 Actual	2019-20 Proposed Budget	Change
In-State Undergrad	4,506	4,287	(219)
Out-of-State Undergrad	1,207	1,130	(77)
In-State Graduate	584	666	82
Out-of-State Graduate	128	131	3
Total Headcount	6,425	6,214	(211)

Annualized FTE Enrollment

	2018-19 Actual	2019-20 Proposed Budget	Change
In-State Undergrad	4,317	4,136	(181)
Out-of-State Undergrad	1,147	1,074	(73)
In-State Graduate	439	496	57
Out-of-State Graduate	129	133	4
Total FTE Enrollment	6,032	5,839	(193)

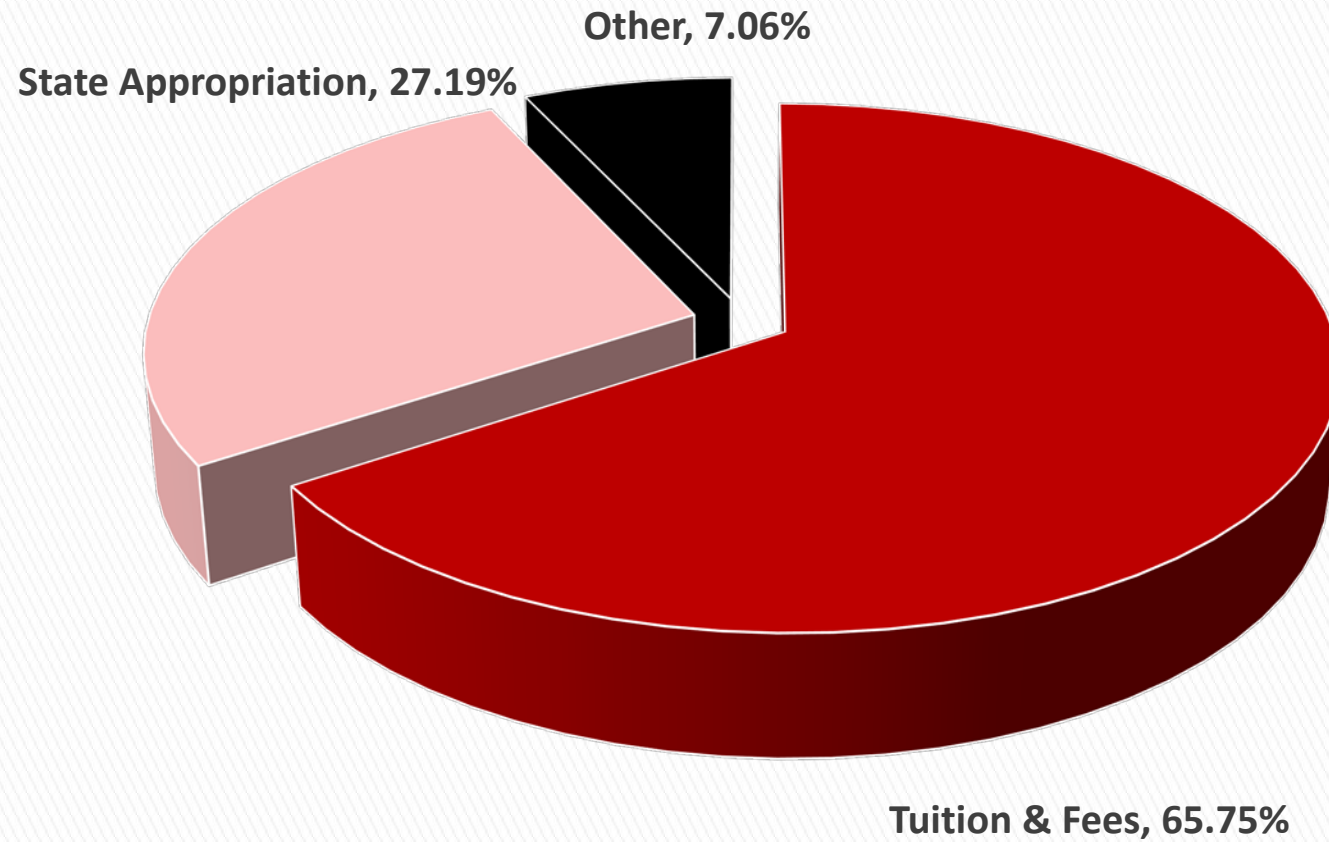
E&G Revenue

(in millions)

	2018-19 Actual	2019-20 Proposed Budget	Change
Tuition & Fees	\$71.30	\$70.37	\$(.93)
State Appropriation	28.48	29.10	.62
Other Income	6.84	5.80	(1.04)
Planned Use of Carryforward	.00	1.75	1.75
Total Revenue	\$106.62	\$107.02	\$0.40

Note: Totals may vary due to rounding.

2019-20 E&G Revenue



Expenditure Projections

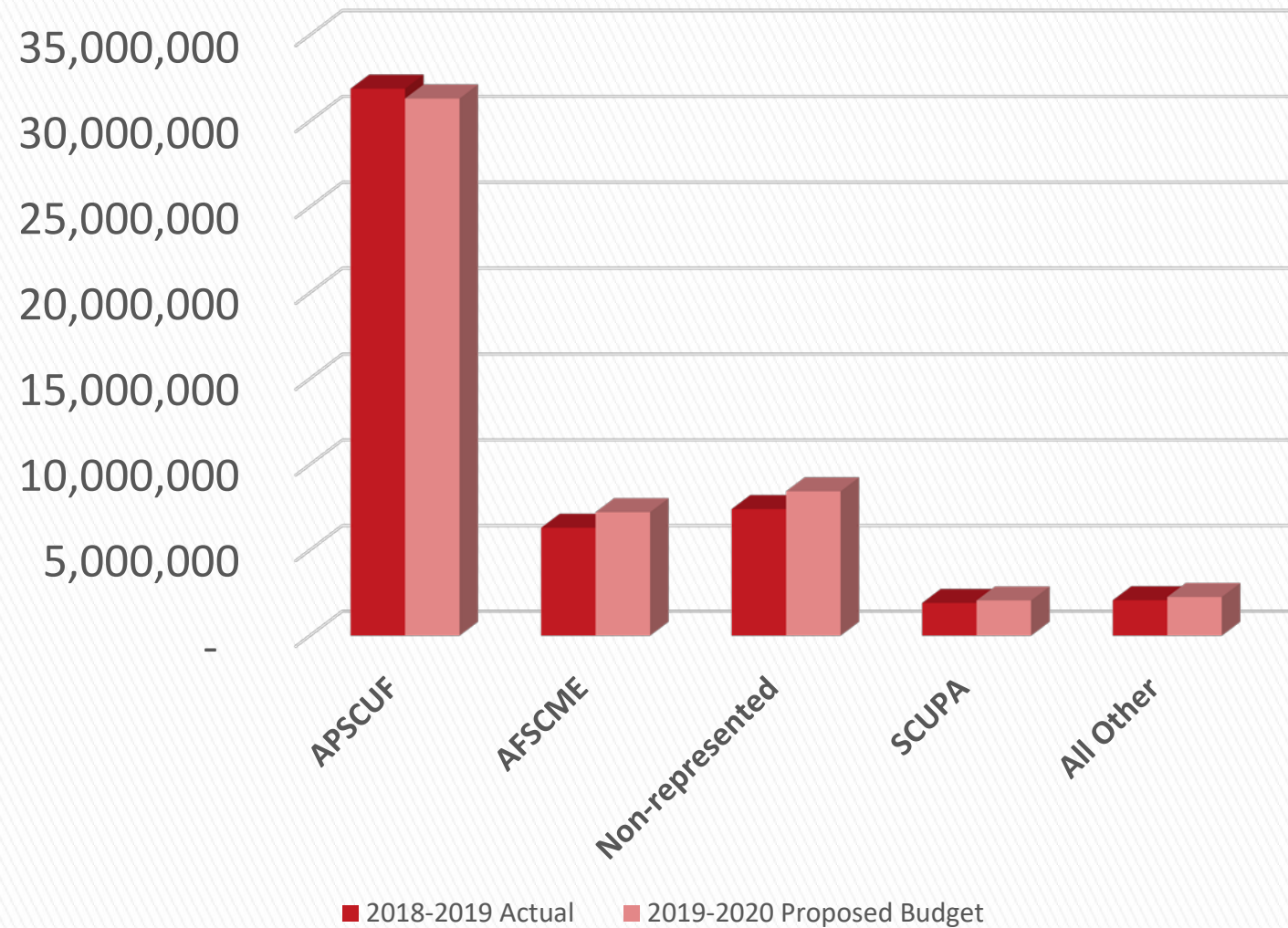
E&G Expenditures

(in millions)

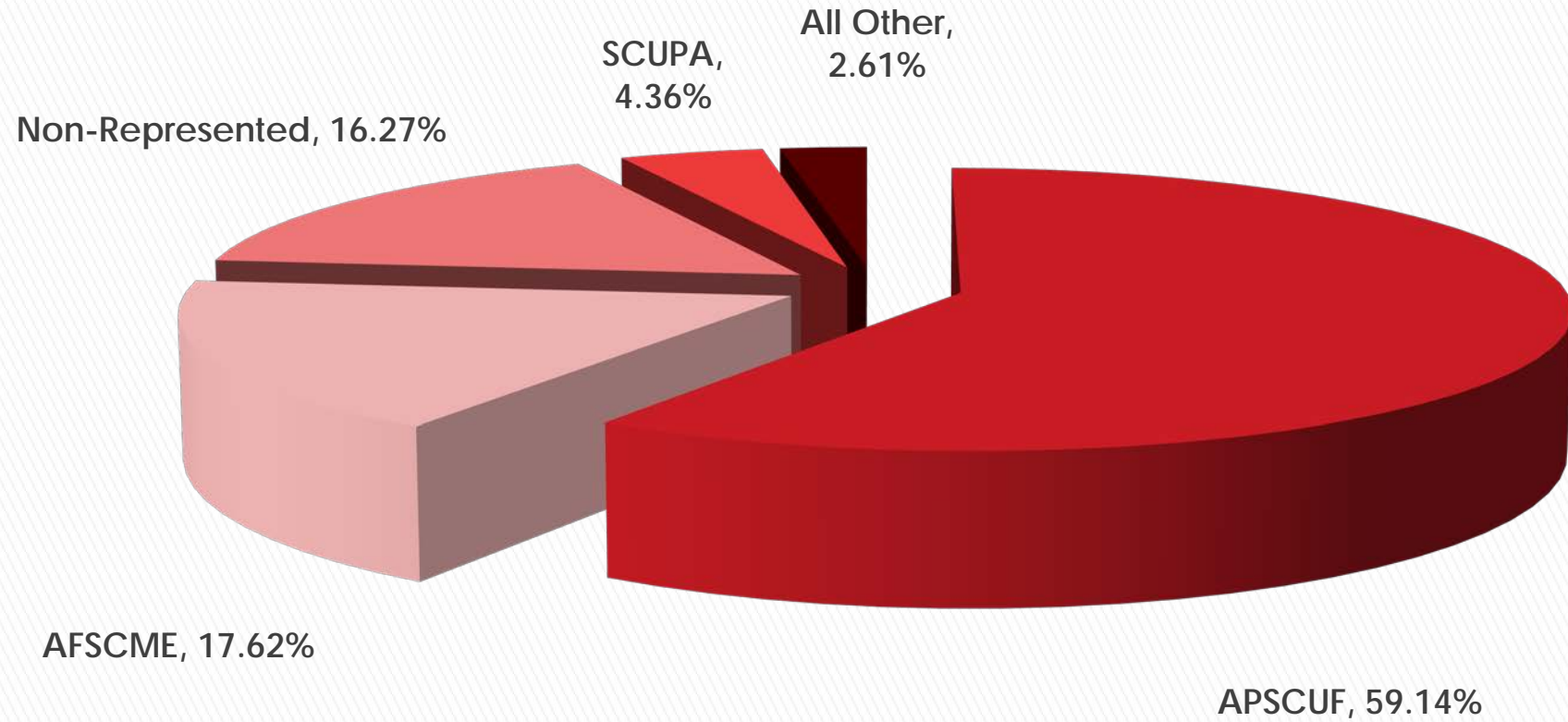
	2018-19 Actual	2019-20 Proposed Budget	Change
Salaries & Benefits	\$70.75	\$73.58	\$2.83
Non-Personnel	23.05	24.29	1.24
Capital, Transfers & Debt Service	12.20	9.15	(3.05)
Total Expenditures	\$106.00	\$107.02	\$1.02

Note: Totals may vary due to rounding.

E&G Salaries

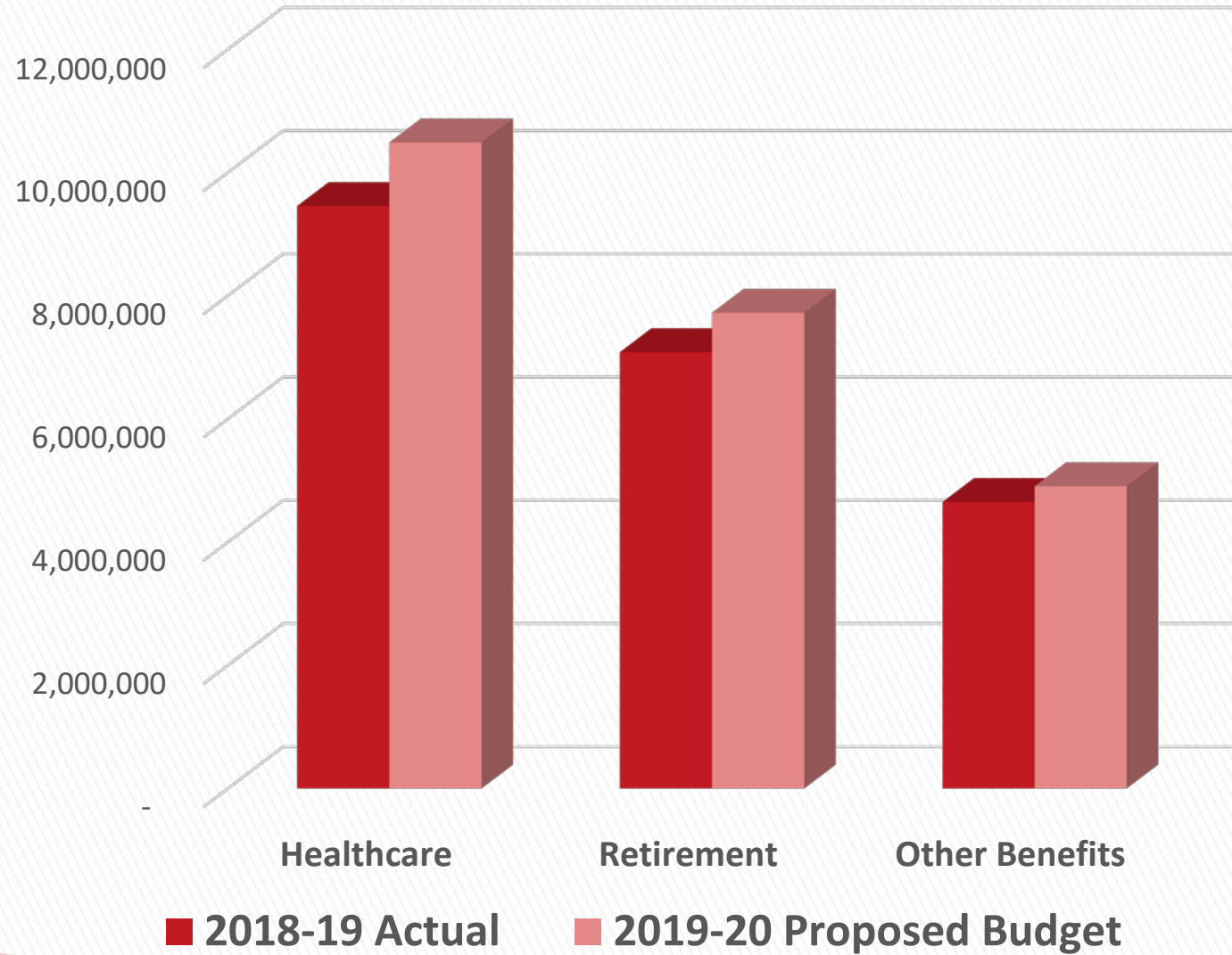


2019-20 E&G Salaries & Benefits

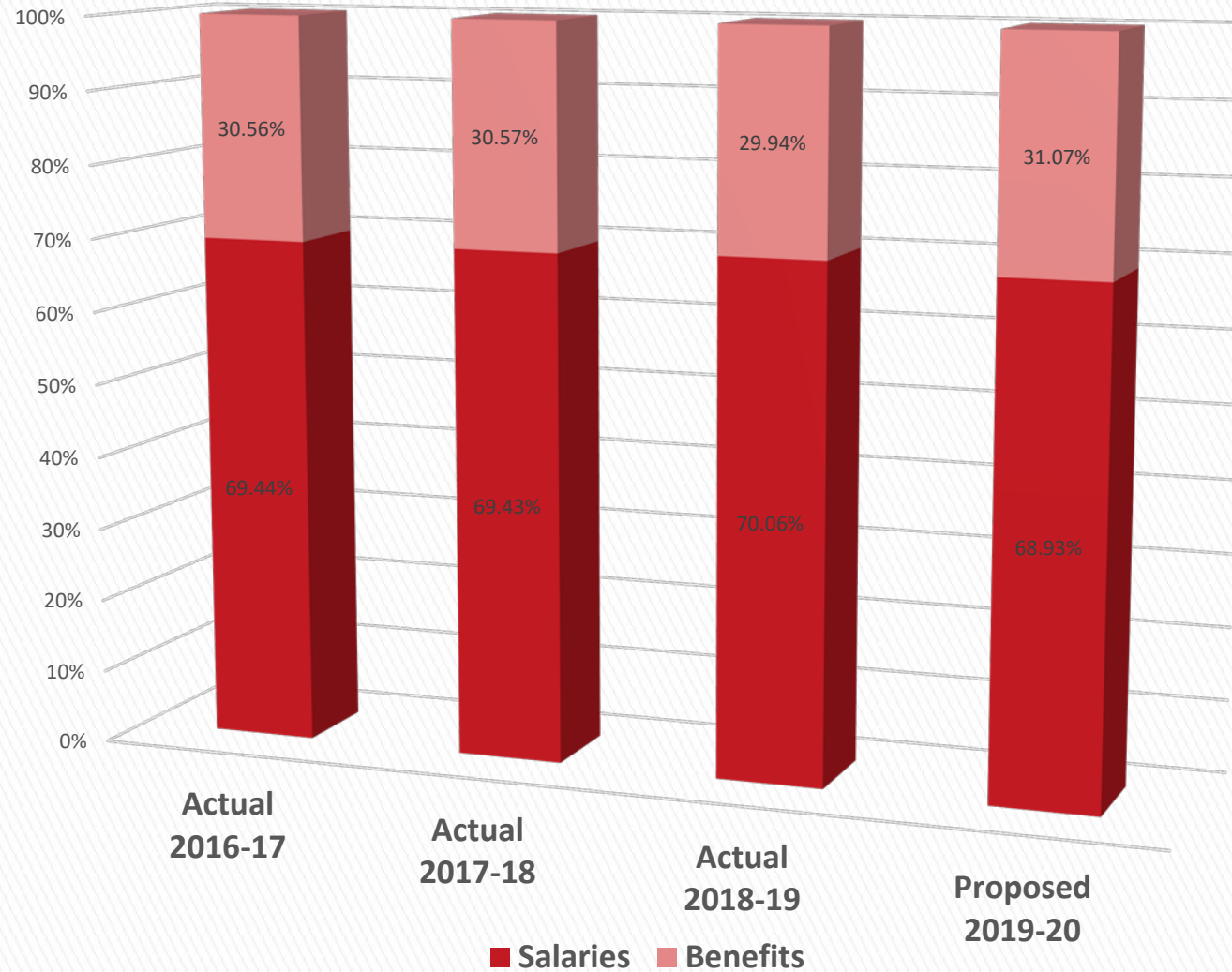


Note: Totals may vary due to rounding.

E&G Employee Benefits



E&G Compensation Analysis



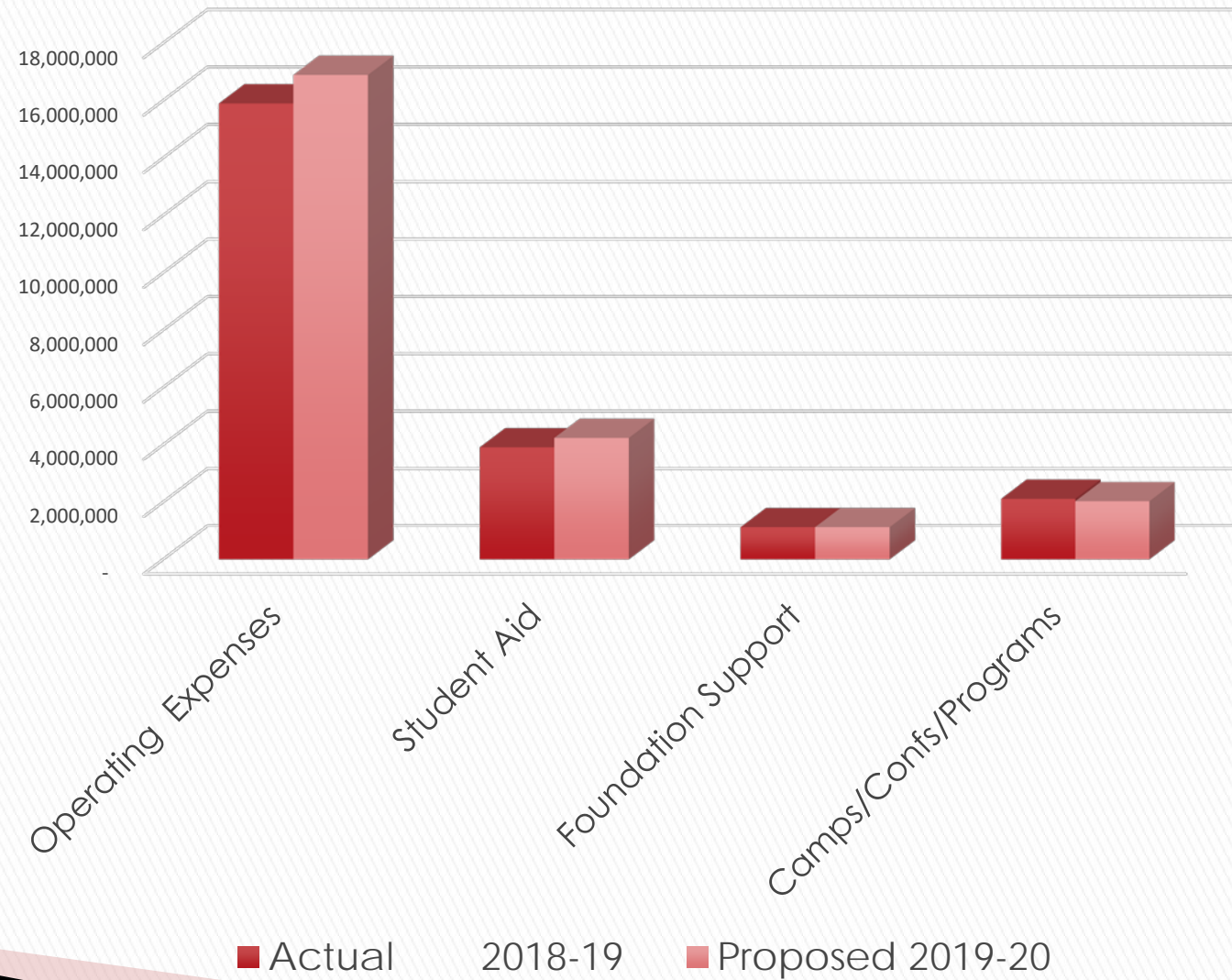
E&G Non-Personnel Expenditures

(in millions)

	2018-19 Actual	2019-20 Proposed Budget	Change
Operating Expenses	\$15.90	\$16.89	\$0.99
Student Aid	3.91	4.24	0.33
Foundation Support	1.13	1.13	0.00
Camps & Conferences	2.11	2.03	(0.08)
Total Expenditures	\$23.05	\$24.29	\$1.24

Note: Totals may vary due to rounding.

E&G Non-Personnel Expenses



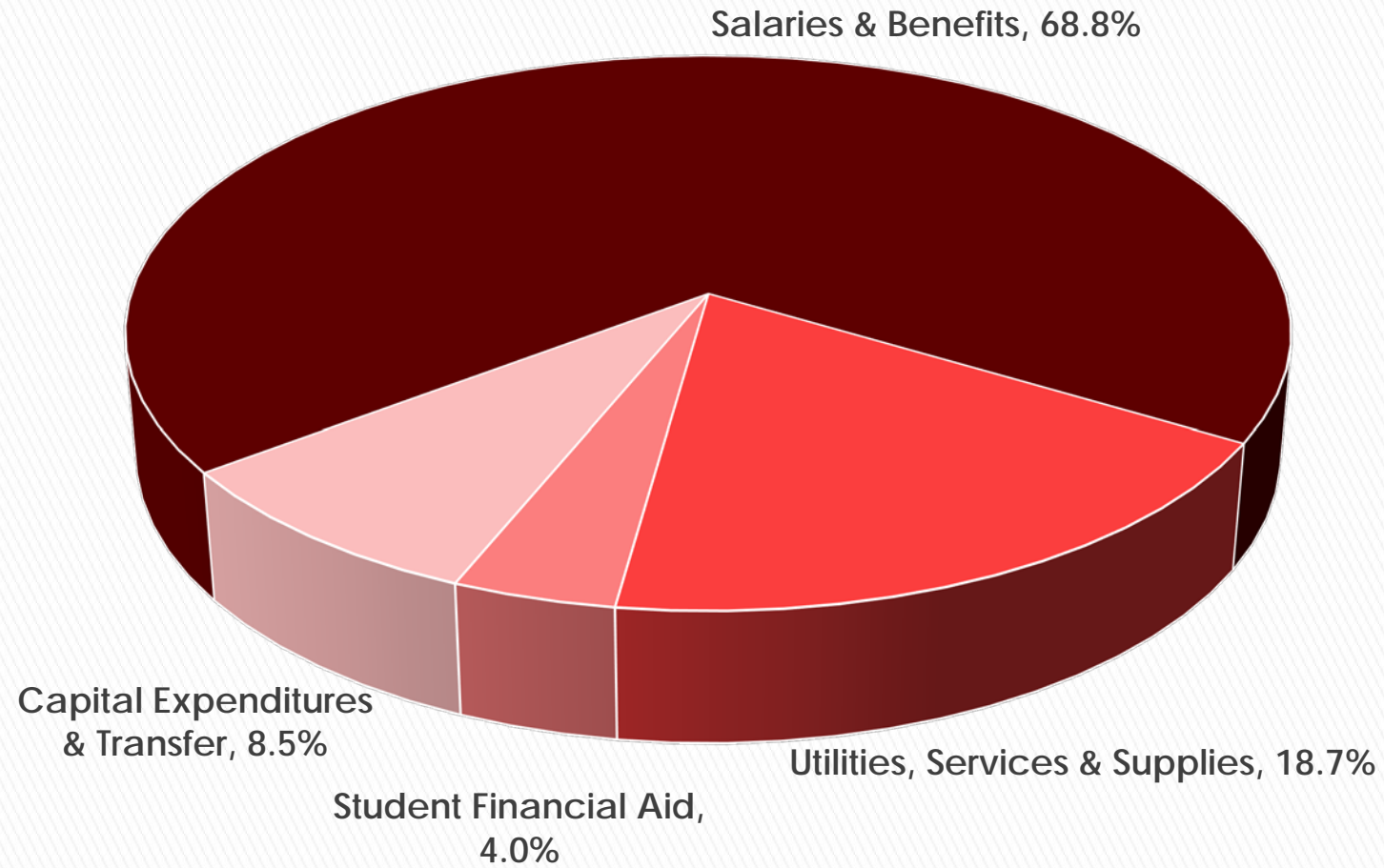
E&G Capital, Transfers & Debt Srvc

(in millions)

	2018-19 Actual	2019-20 Proposed Budget	Change
Capital & Debt Svc	\$ 3.39	\$ 3.27	\$(0.12)
Transfers	8.81	5.88	(2.93)
Total	\$12.20	\$ 9.15	\$(3.05)

Note: Totals may vary due to rounding.

2019-20 E&G Expenditures & Transfers



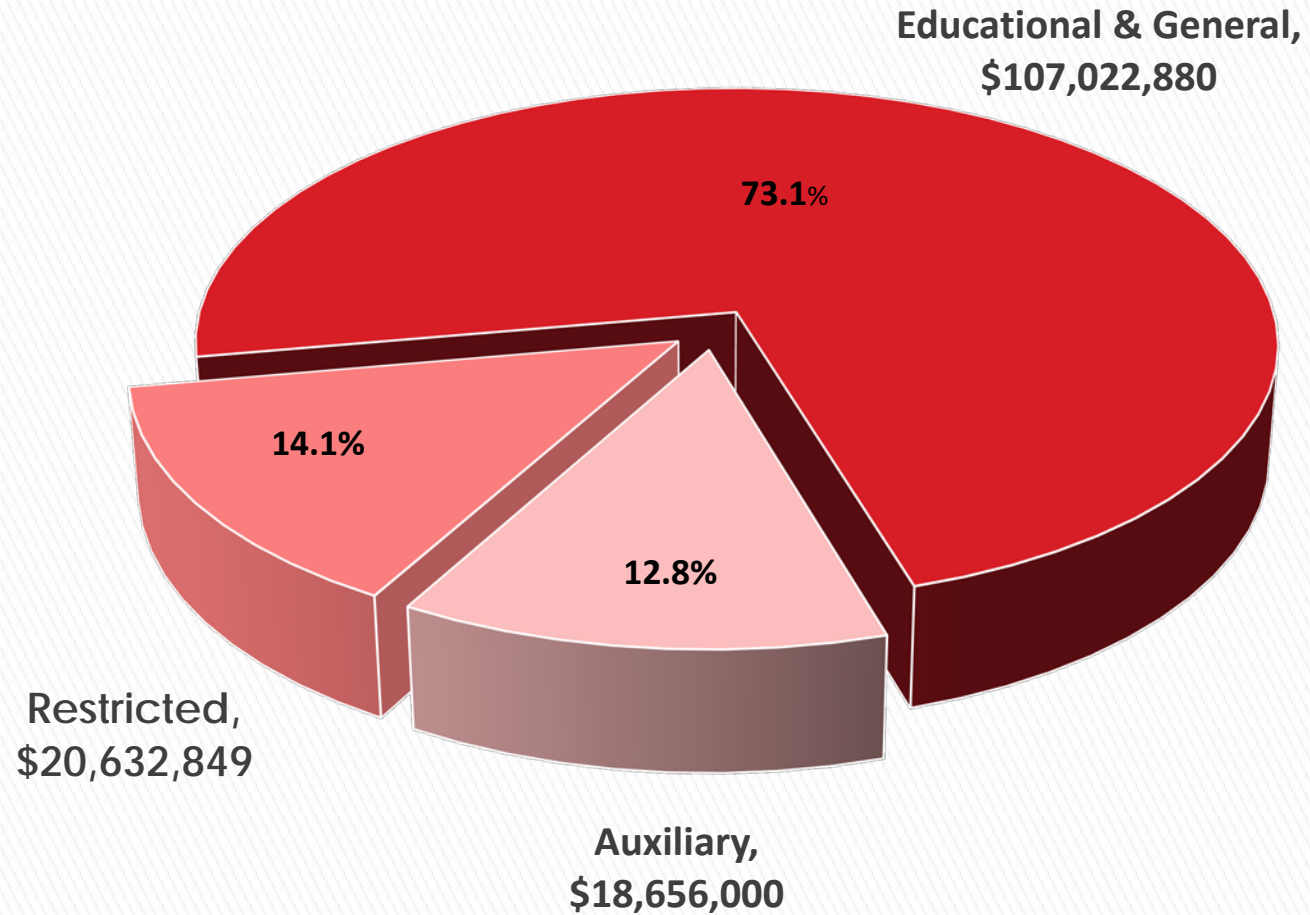
Note: Totals may vary due to rounding.

2019-2020 University Operating Budget (All Funds)

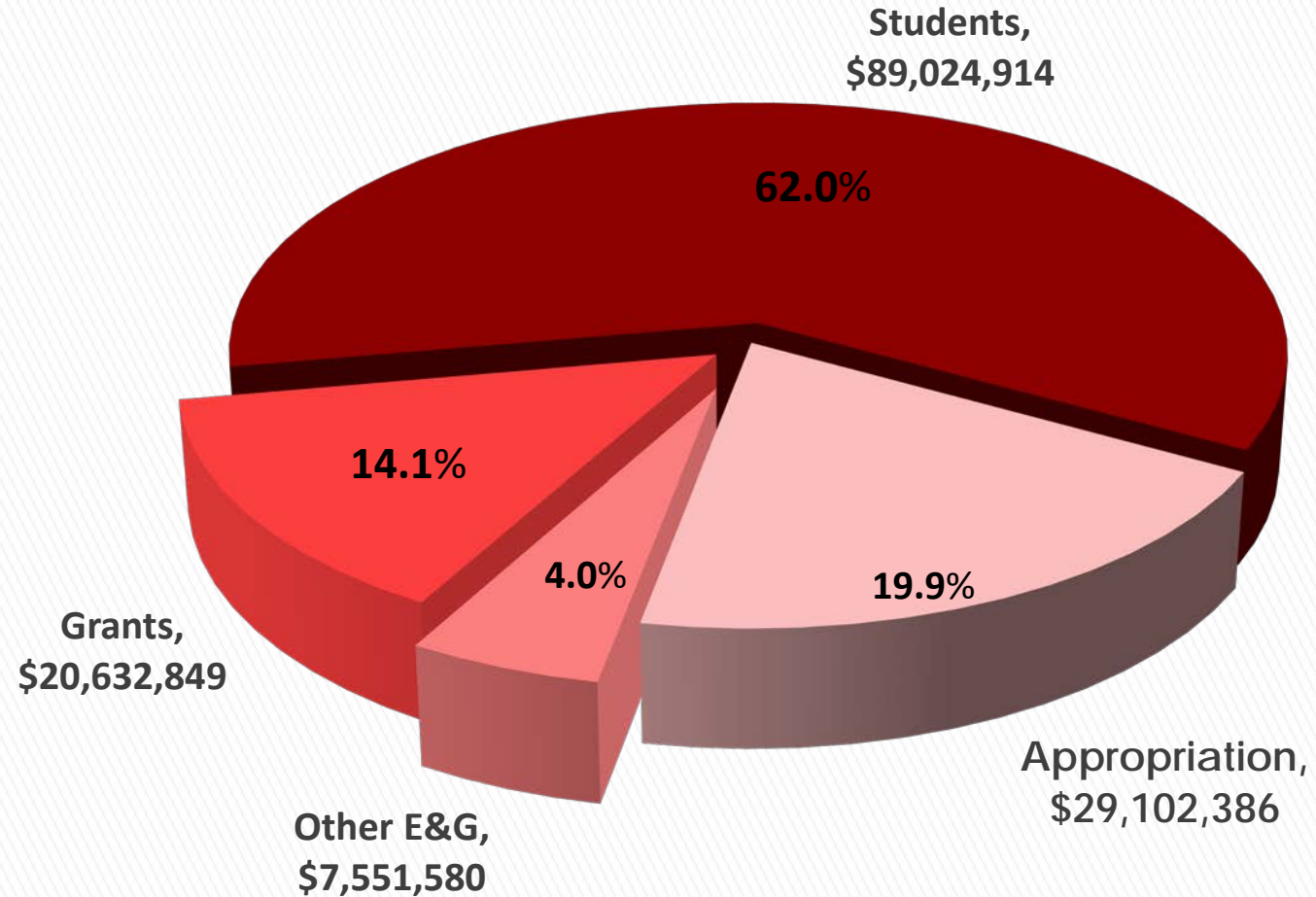


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2019-20 University Budget All Funds



2019-20 Total Revenue All Funds

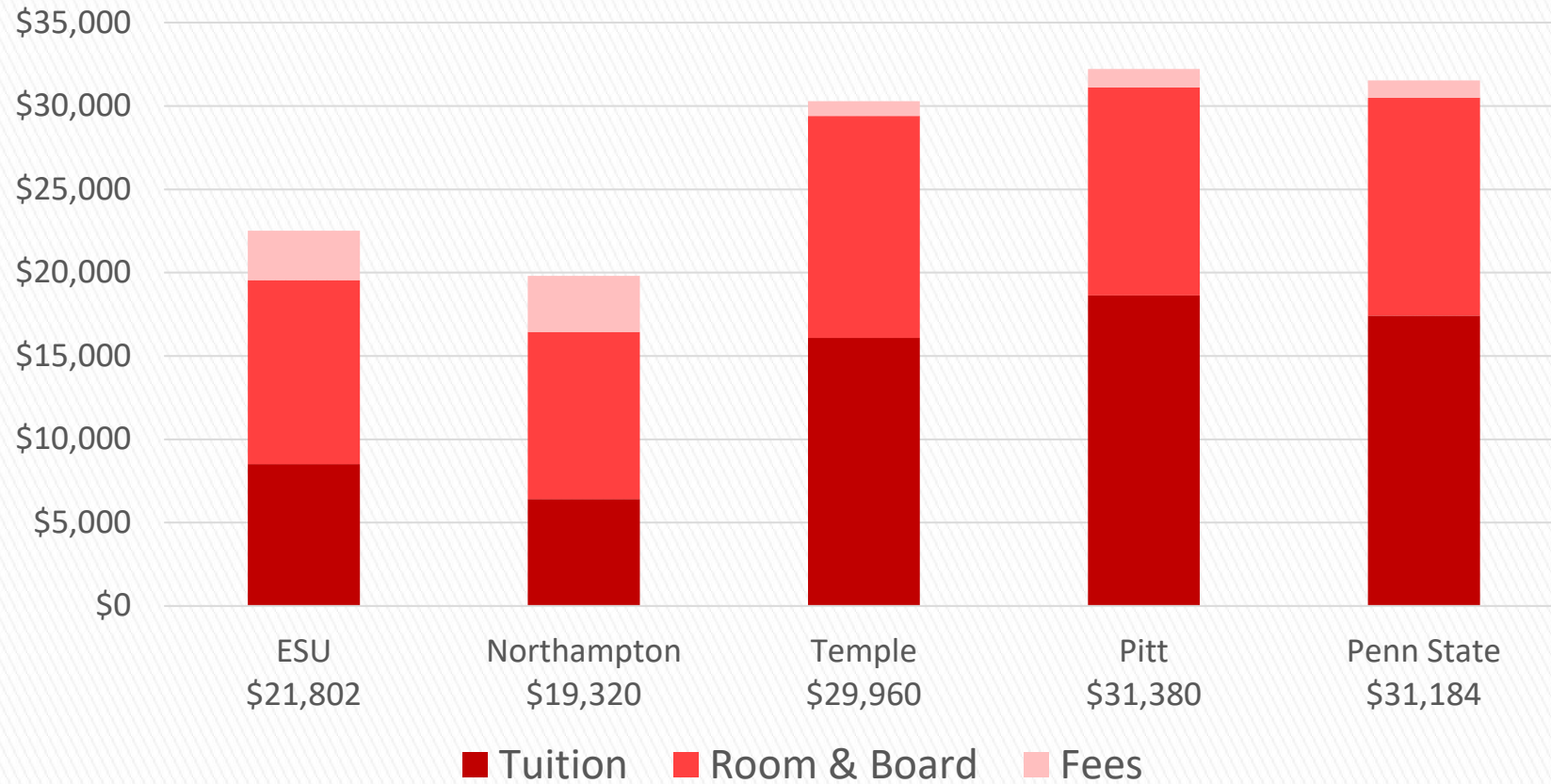


Undergraduate Full-time, In-State, Residential Student

(Typical First-Year Student)

Fees-Academic Year	2018-19	2019-20
Instructional ('20 Warrior Promise)	\$ 9,594	\$9,832
General Fees	1,244	1,280
Student Activity Fee	364	364
Room (Suite Dbl)	7,700	8,000
Board	2,900	3,050
Total	\$21,802	\$22,526
Annual dollar increase		\$724
Overall percent increase		3.3%

2019-20 Undergraduate Full-time, In-State, Residential Student (Typical First-Year Student)



Looking Ahead.....

- A. Collective Bargaining Agreements
- B. Enrollment
- C. Employee Benefit Cost
- D. Facility Infrastructure
- E. State Support



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Questions?



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