

BUDGET PROPOSAL

Education & General Fund

Fiscal Year 2017-18



**EAST
STROUDSBURG
UNIVERSITY**

COUNCIL OF TRUSTEES MEETING
September 21, 2017

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- B. Enrollment & Revenue Projections
- C. Expenditure Projections
- D. Educational & General Budget
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Assumptions

	2016-17 Budget	2017-18 Proposed Budget
Tuition Rate	2.5%	3.5%
Enrollment	1.1%	(.4)%
State Appropriation*	2.5%	2.0%
Salaries	.2%	2.1%
Healthcare	(3.5)%	(8.4)%
Retirement	10.2%	8.04%
Utilities	2.7%	4.5%

**Does not reflect change in allocation formula.*

2017-18 Enrollment & Revenue Projections



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Fall Headcount

	2016-17 Actual	2017-18 Proposed Budget	Change
In-State Undergrad	4,811	4,807	(4)
Out-of-State Undergrad	1,348	1,316	(32)
In-State Graduate	546	551	5
Out-of-State Graduate	125	132	7
Total FTE Enrollment	6,830	6806	(24)

Annualized FTE Enrollment

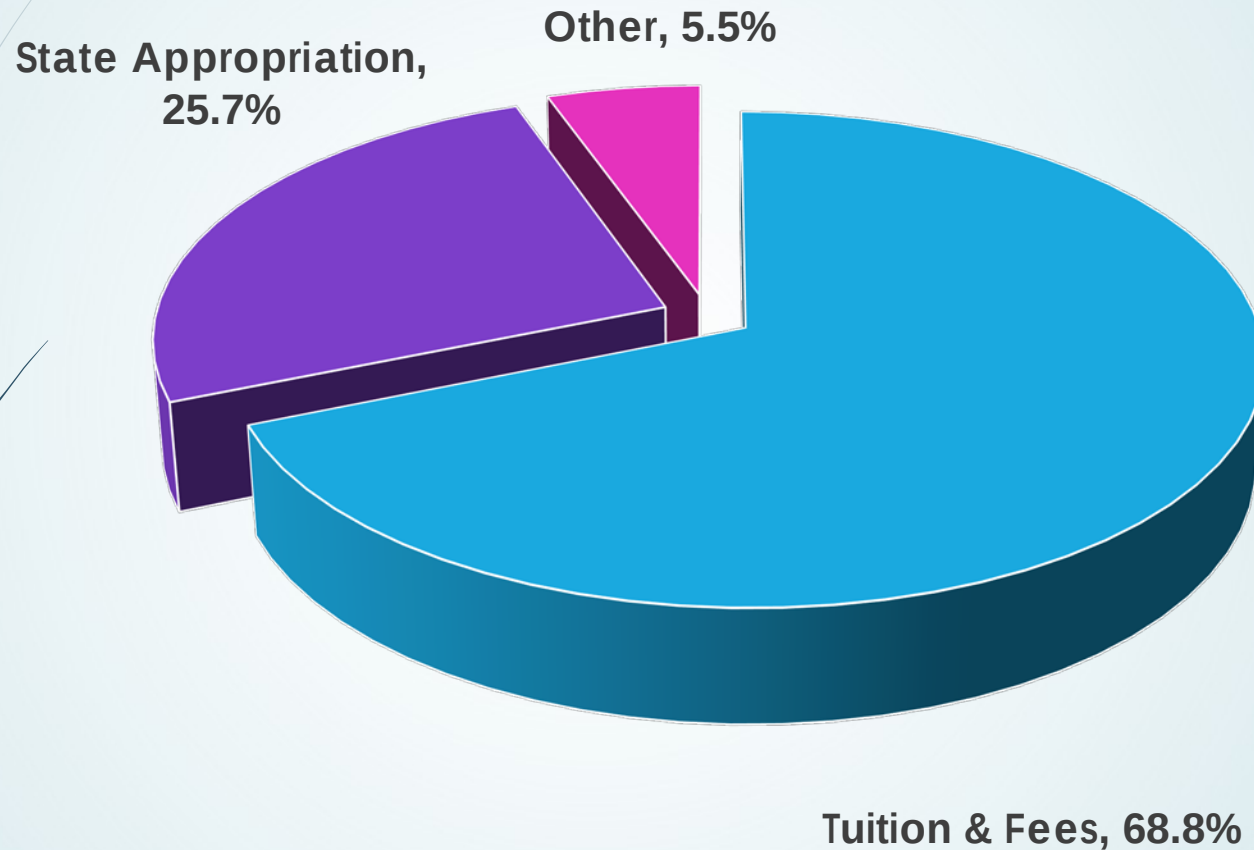
	2016-17 Actual	2017-18 Proposed Budget	Change
In-State Undergrad	4,585	4,539	(46)
Out-of-State Undergrad	1,321	1,307	(14)
In-State Graduate	417	413	(4)
Out-of-State Graduate	136	135	(1)
Total FTE Enrollment	6,459	6,394	(65)

Revenue

	2016-17 Actual	2017-18 Proposed Budget	Change
<i>(in millions)</i>			
Tuition & Fees	\$69.83	\$72.39	\$2.56
State Appropriation	26.10	27.09	.99
Other Income	5.96	4.54	(1.42)
Planned Use of Carryforward		1.26	1.26
Total Revenue	\$101.89	\$105.28	\$3.39

Note: Totals may vary due to rounding.

2017-18 Revenue



2017-18 Expenditure Projections



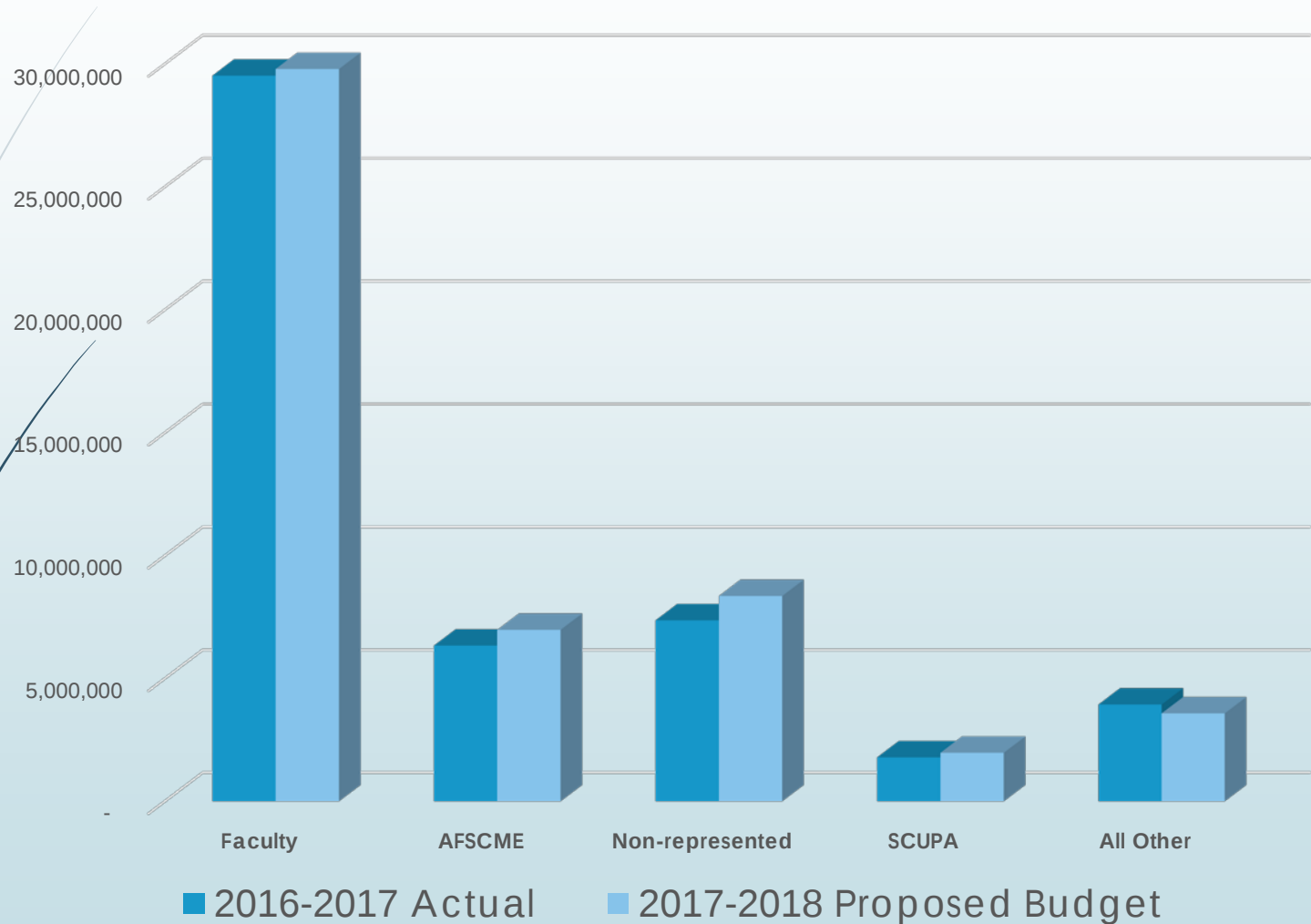
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Expenditures

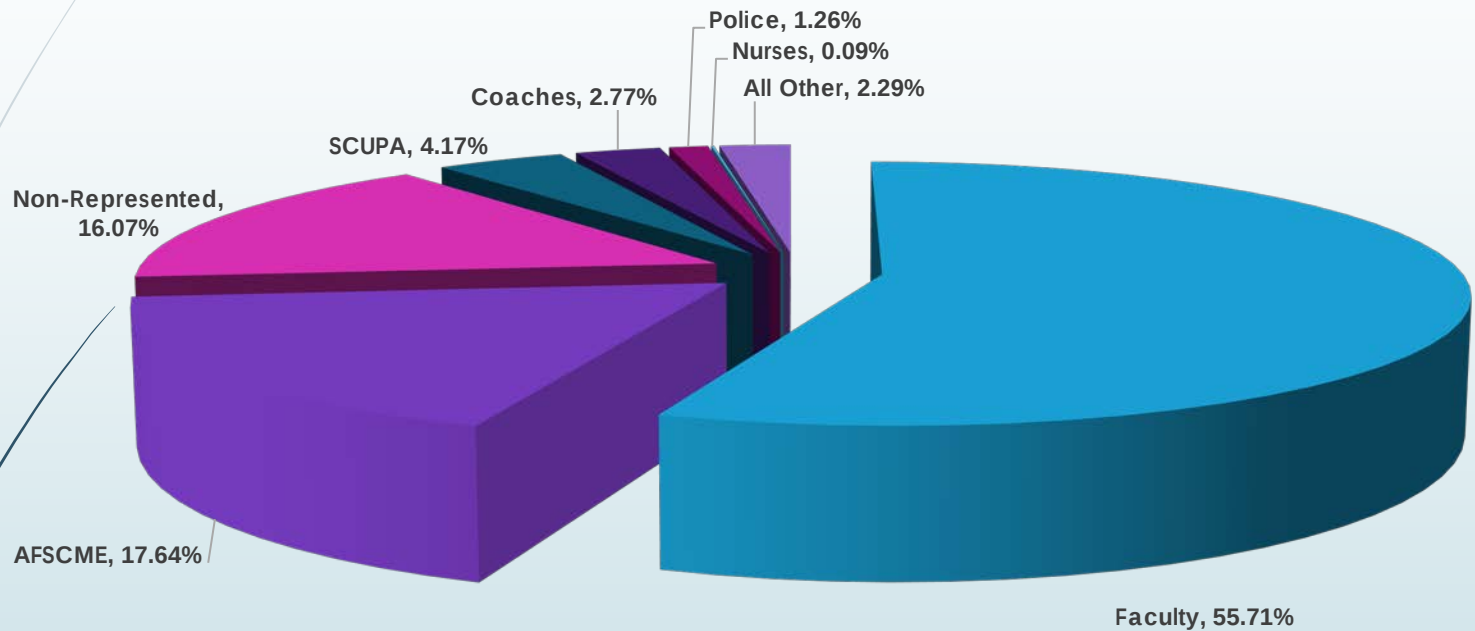
	2016-17 Actual	2017-18 Proposed Budget	Change
<i>(in millions)</i>			
Salaries & Benefits	\$70.48	\$74.37	\$3.89
Non-Personnel	20.46	22.84	2.38
Capital, Transfers & Debt Service	8.83	8.07	(.76)
Total Expenditures	\$99.77	\$105.28	\$5.51

Note: Totals may vary due to rounding.

Salaries

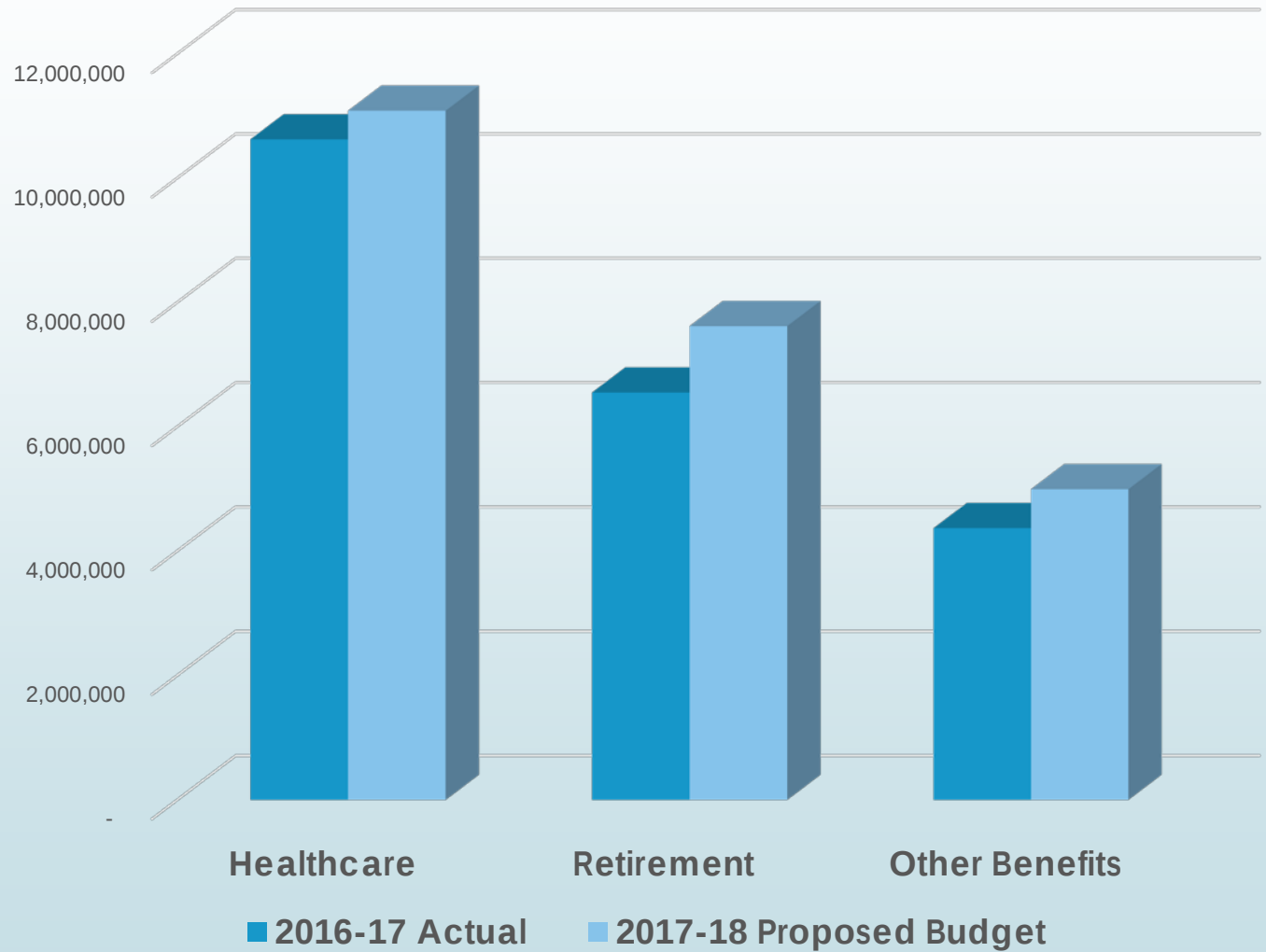


Salaries & Benefits

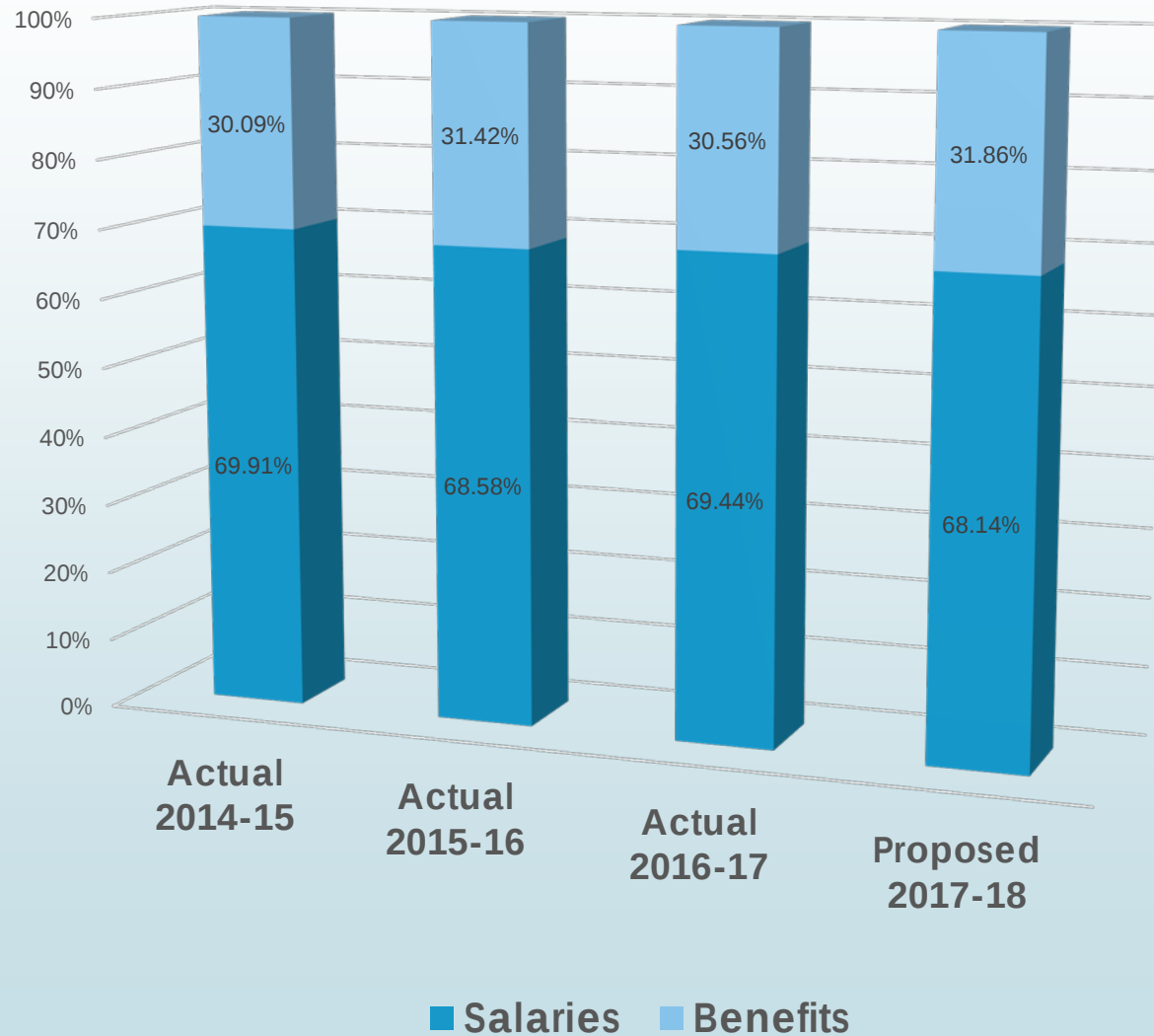


Note: Totals may vary due to rounding.

Employee Benefits



Compensation Analysis



Non-Personnel Expenditures

	2016-17 Actual	2017-18 Proposed Budget	Change
<i>(in millions)</i>			
Operating Expenses	\$14.83	\$17.35	\$2.52
Student Aid	2.33	2.60	0.27
Foundation Support	1.13	1.13	0.00
Camps & Conferences	2.17	1.77	(0.40)
Total Expenditures	\$20.46	\$22.85	\$2.39

Note: Totals may vary due to rounding.

Non-Personnel Expenses

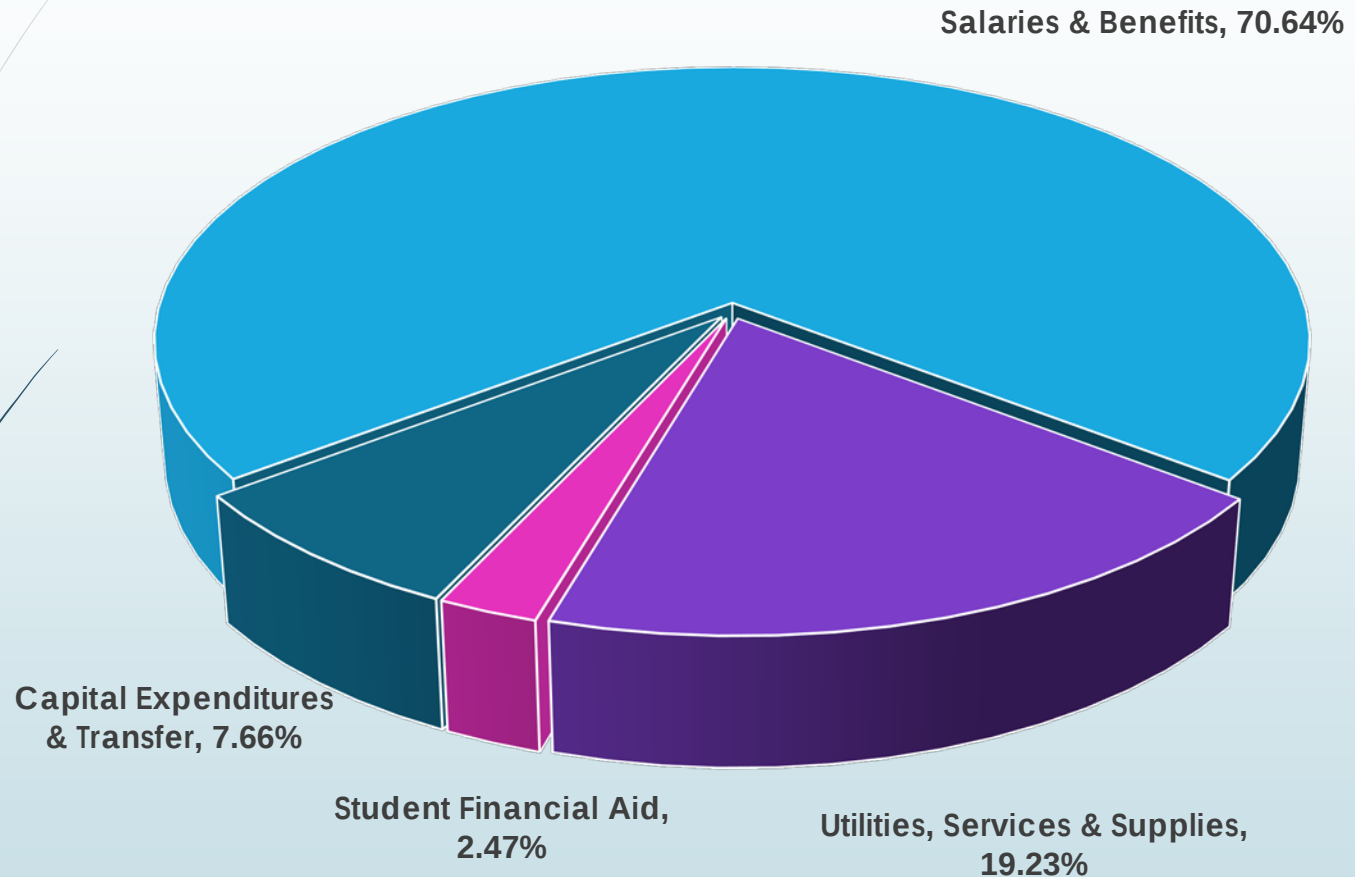


Capital, Transfers & Debt Service

	2016-17 Actual	2017-18 Proposed Budget	Change
<i>(in millions)</i>			
Capital & Debt Service	\$ 2.57	\$ 2.98	\$0.41
Transfers	6.26	5.08	(1.18)
Total	\$8.83	\$ 8.06	\$(0.77)

Note: Totals may vary due to rounding.

2017-18 Expenditures & Transfers



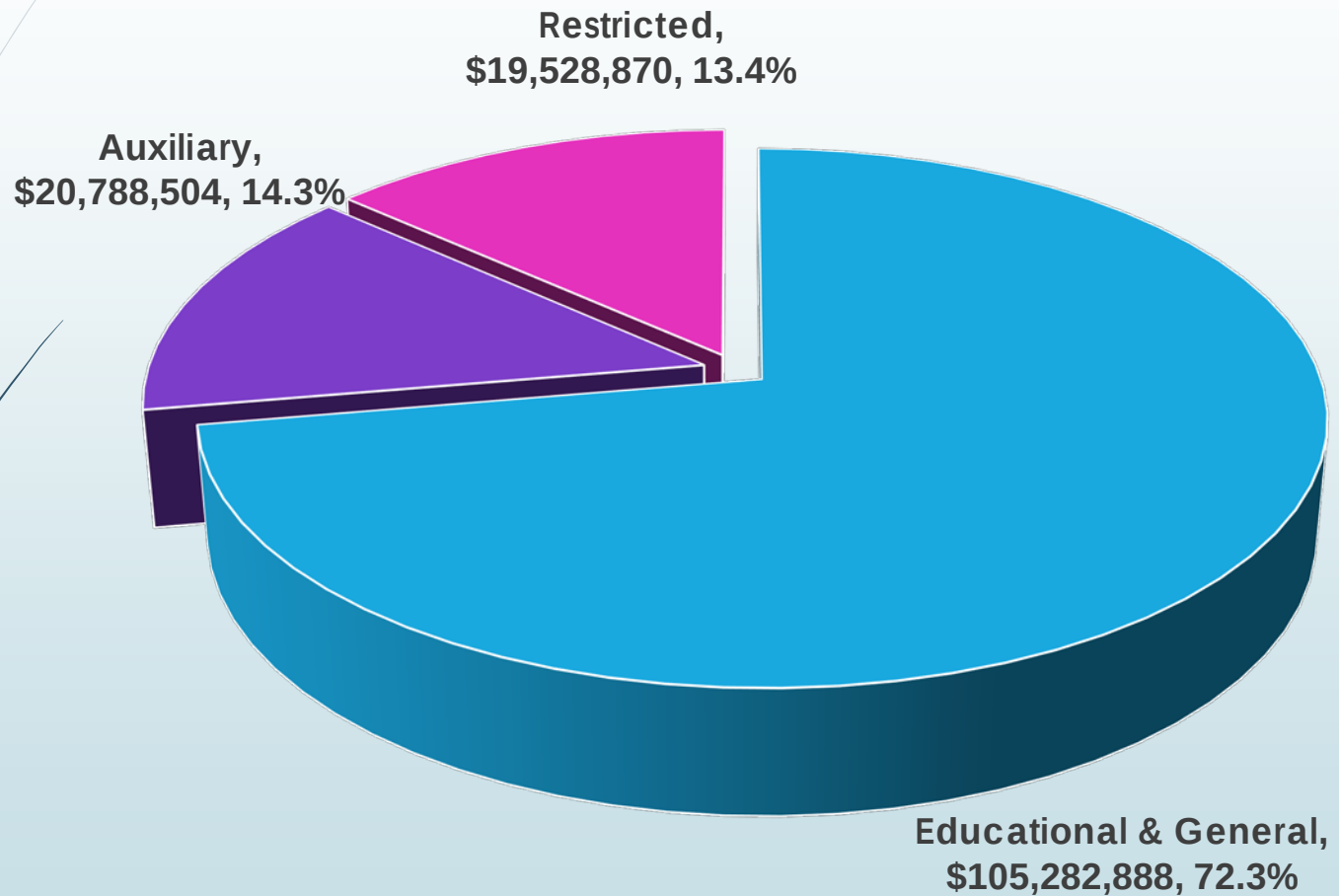
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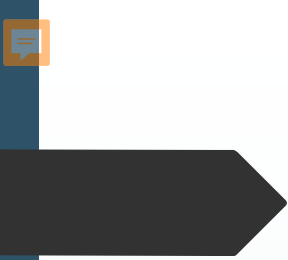
2017-2018 University Operating Budget (All Funds)



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2017-18 University Budget

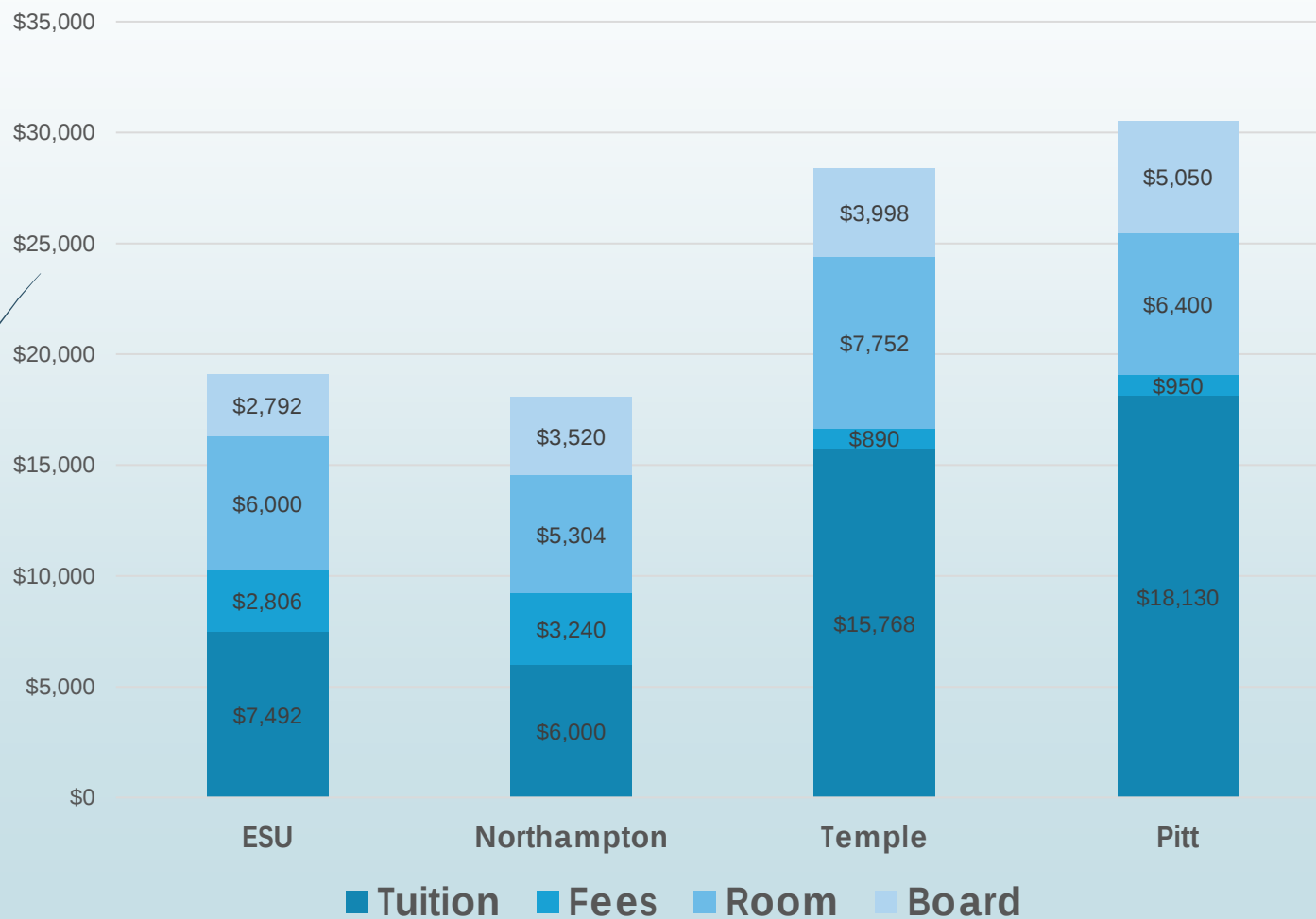




Undergraduate Full-time, In-State, Residential Student (Typical First-Year Student)

Fees-Academic Year	2016-17	2017-18
Instructional	\$ 8,410	\$ 8,706
General Fees	1,200	1,238
Student Activity Fee	342	354
Room	5,680	6,000
Board	2,710	2,792
Total	\$18,342	\$19,090
Annual dollar increase		\$748
Overall percent increase		4.1%

Undergraduate Full-time, In-State, Residential Student (Typical First-Year Student)



Looking Ahead.....

- A. Collective Bargaining Agreements
- B. Enrollment
- C. Employee Benefit Cost
- D. Facility Infrastructure
- E. State Support



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Questions?



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