



EAST STROUDSBURG UNIVERSITY

BUDGET PROPOSAL


Education & General Fund

Fiscal Year 2020-21

COUNCIL OF TRUSTEES MEETING

September 24, 2020

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 - B. Enrollment & Revenue Projections
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Assumptions

	2019-20 Budget	2019-20 Actual	2020-21 Proposed Budget
Tuition Rate	0.00%	0.00%	0.00%
Enrollment	(3.3)%	(3.3)%	(6.4)%
State Appropriation	2.19%	2.19%	(0.2)%
Salaries	1.5%	1.5%	2.4%
Benefits	1.06%	1.06%	0.05%
Utilities	(9.2)%	(18.96)%	(6.63)%

Enrollment & Revenue Projections

Fall Student Headcount

	2019-20 Actual	2020-21 Proposed Budget	Change
In-State Undergrad	4,287	3,930	(357)
Out-of-State Undergrad	1,130	1,053	(77)
In-State Graduate	666	668	2
Out-of-State Graduate	131	147	16
Total Headcount	6,214	5,798	(416)

Annualized FTE Enrollment

	2019-20 Actual	2020-21 Proposed Budget	Change
In-State Undergrad	3,996	3,694	(302)
Out-of-State Undergrad	1,085	1,028	(57)
In-State Graduate	459	454	(5)
Out-of-State Graduate	123	125	2
Total FTE Enrollment	5,663	5,301	(362)

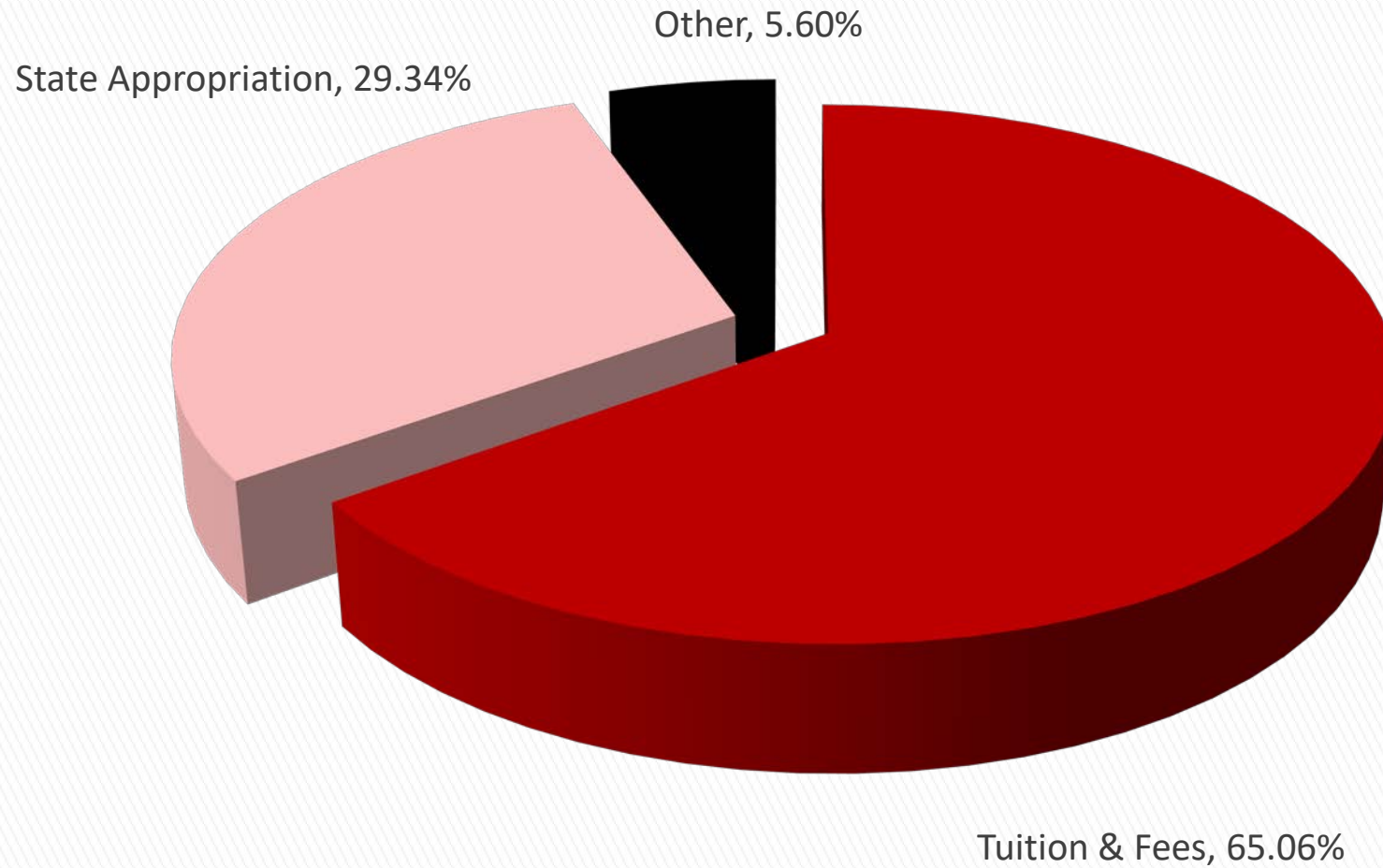
E&G Revenue

(in millions)

	2019-20 Actual	2020-21 Proposed Budget	Change
Tuition & Fees	\$68.96	\$64.41	\$(4.55)
State Appropriation	29.10	29.04	(0.06)
Other Income	7.10	5.54	(1.56)
Total Revenue	\$105.16	\$98.99	\$(6.17)

Note: Totals may vary due to rounding.

2020-21 E&G Revenue



Expenditure Projections

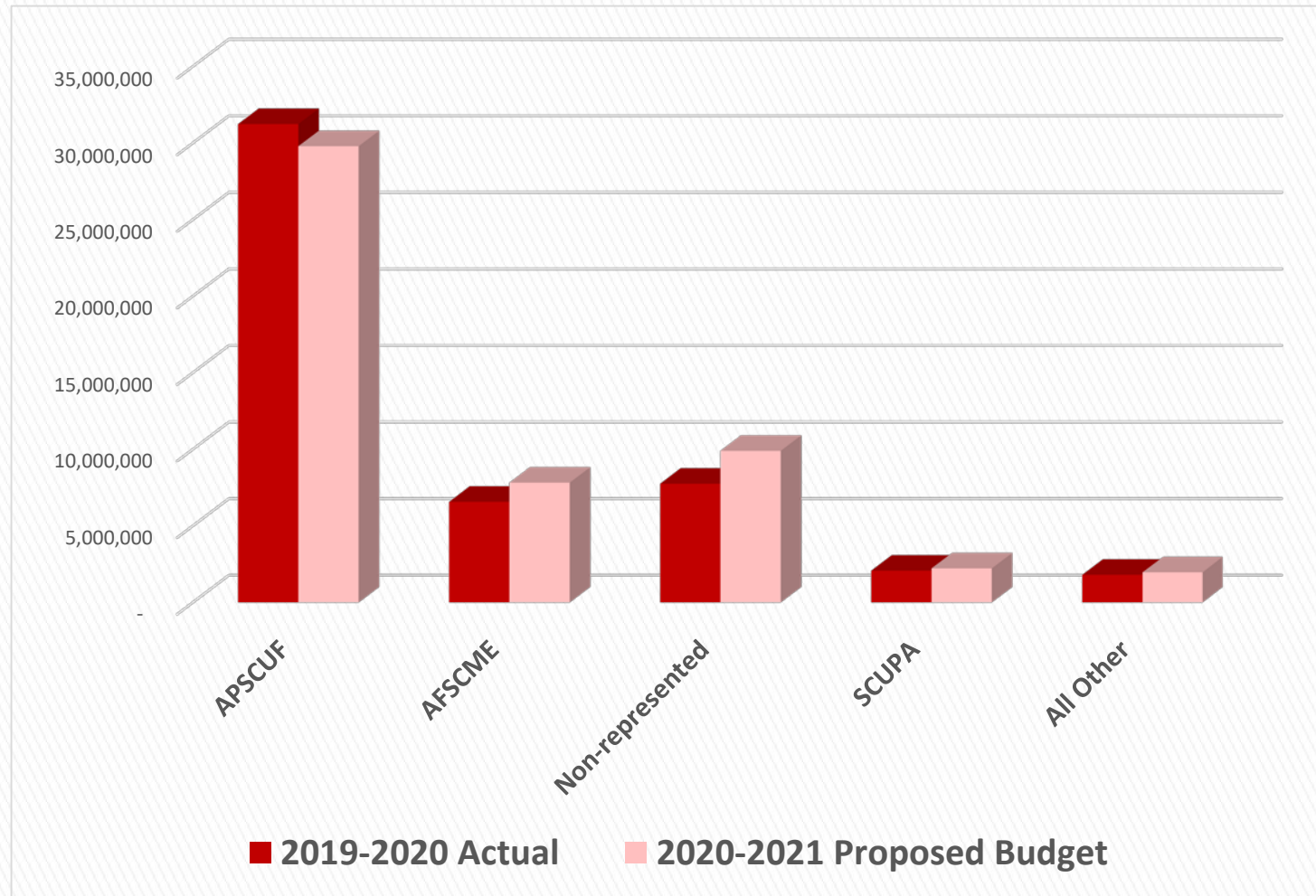
E&G Expenditures

(in millions)

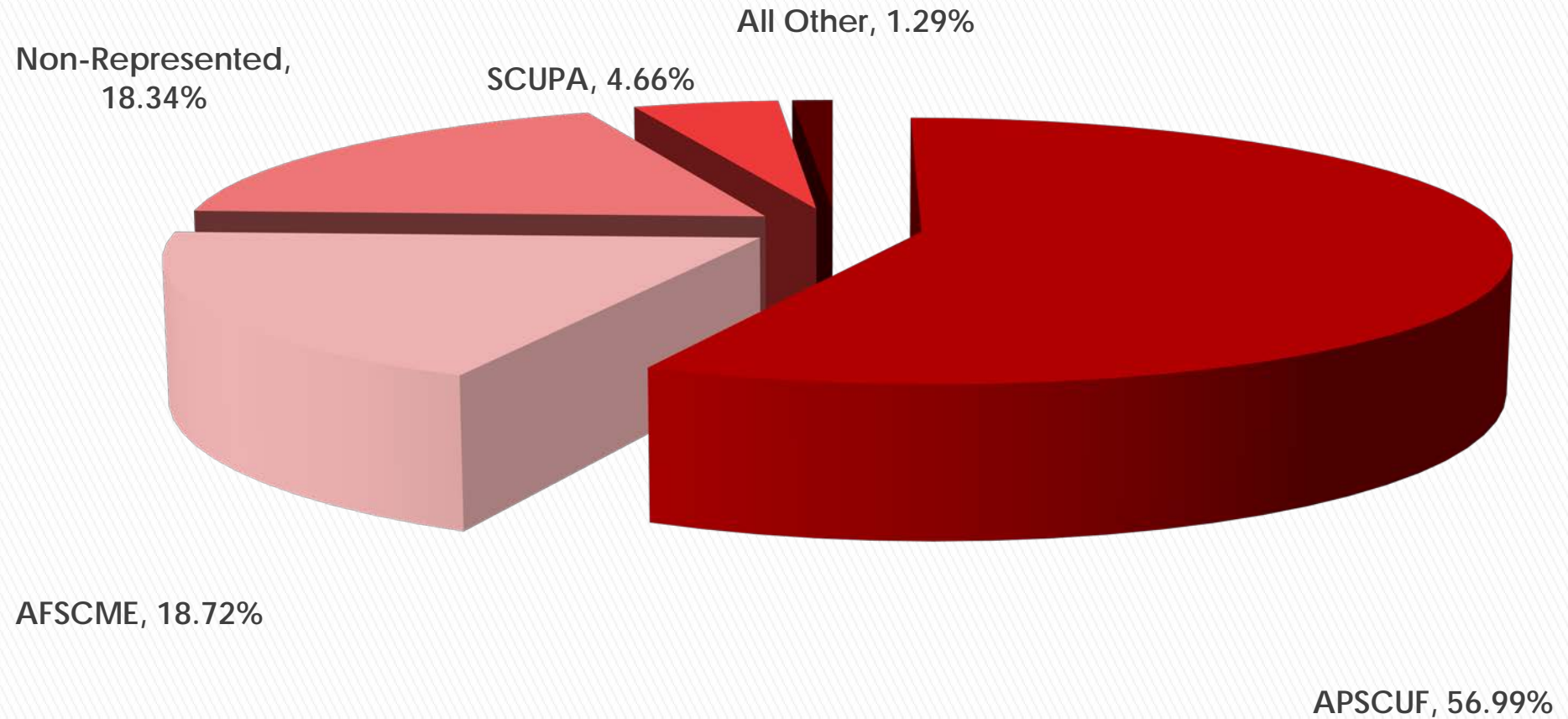
	2019-20 Actual	2020-21 Proposed Budget	Change
Salaries & Benefits	\$71.29	\$70.91	\$(0.38)
Non-Personnel	21.47	25.23	3.76
Capital, Transfers & Debt Service	7.86	1.89	(5.97)
Total Expenditures	\$100.62	\$98.03	\$(2.59)

Note: Totals may vary due to rounding.

E&G Salaries

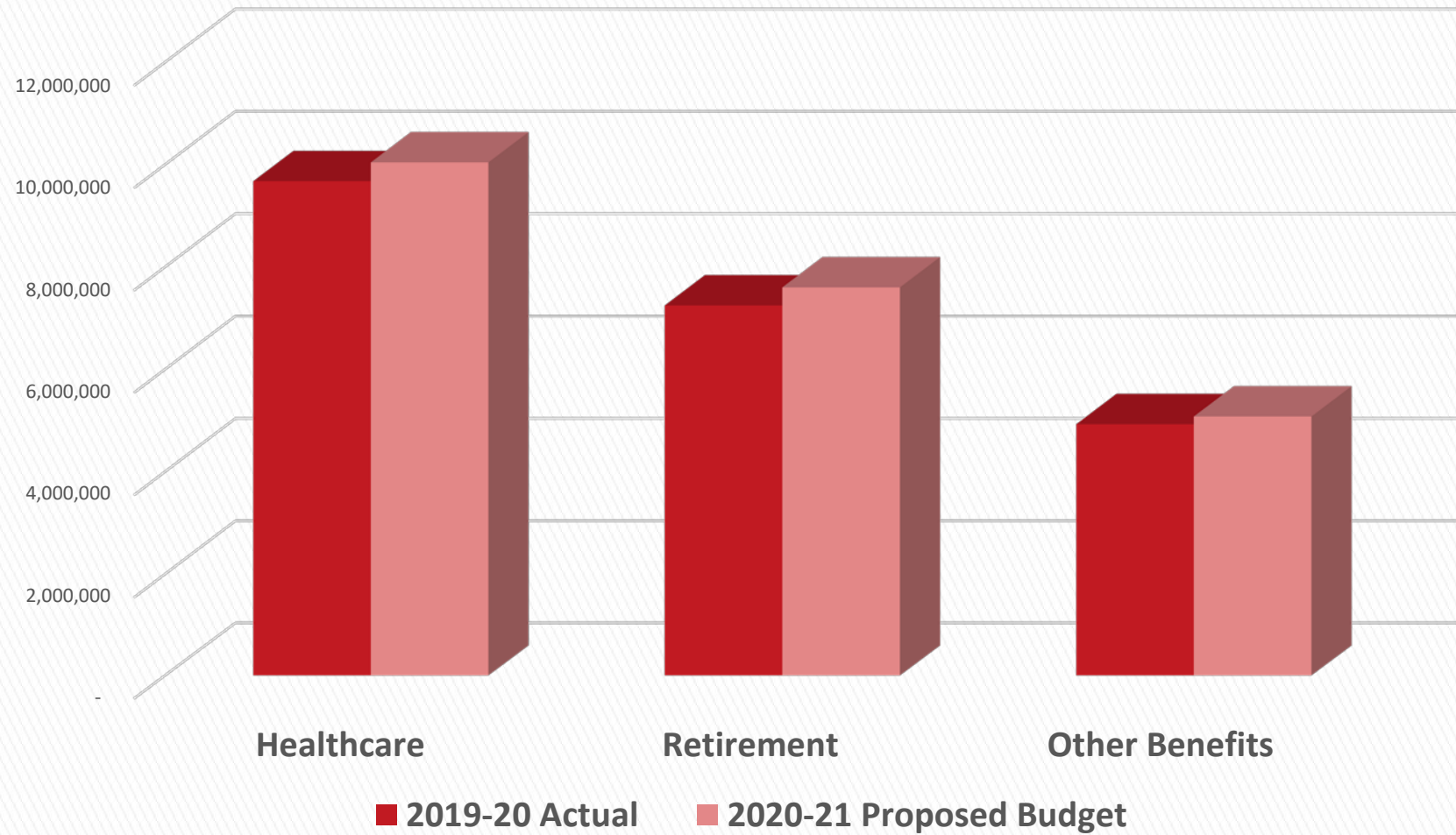


2020-21 E&G Salaries & Benefits

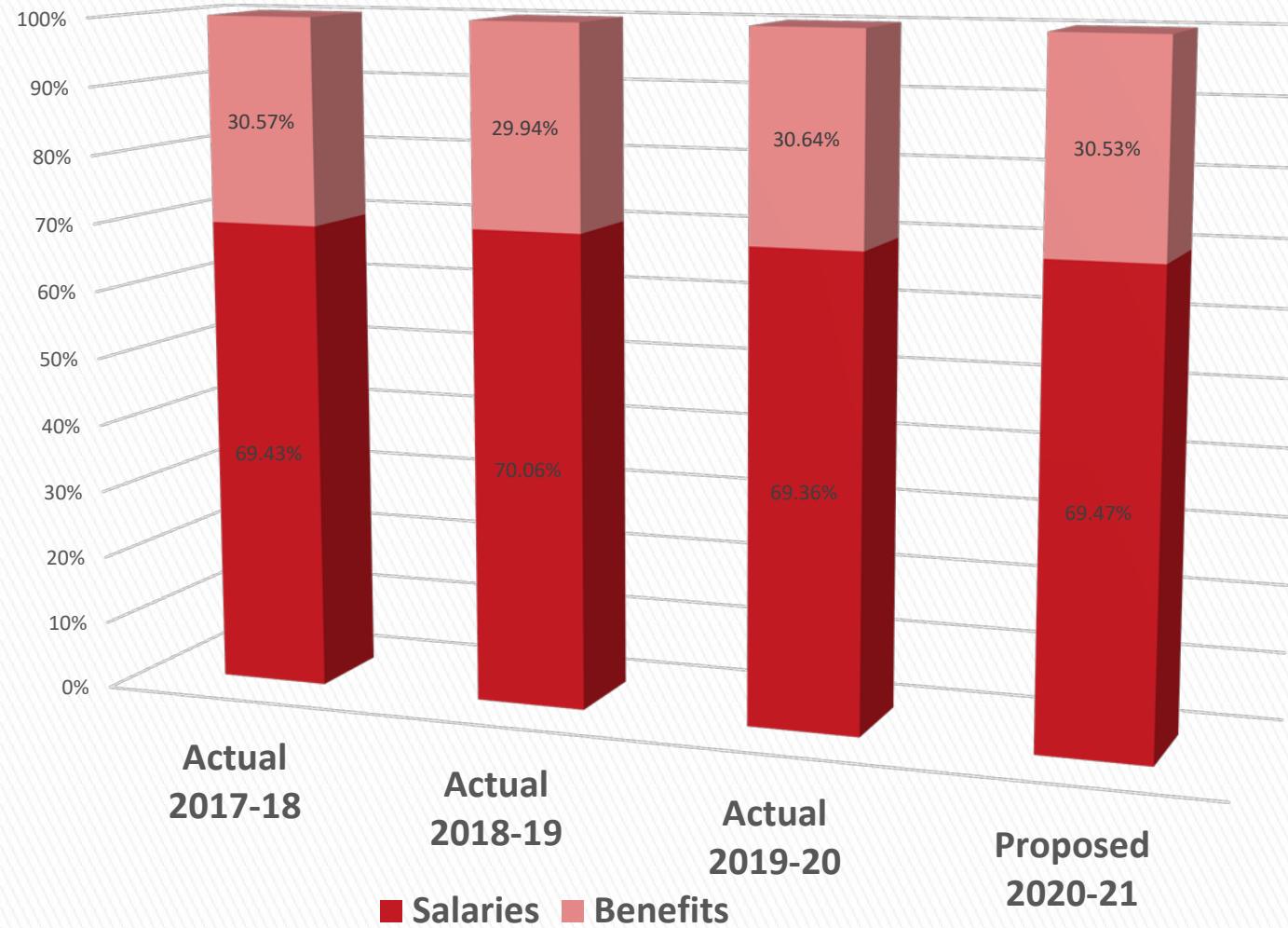


Note: Totals may vary due to rounding.

E&G Employee Benefits



E&G Compensation Analysis



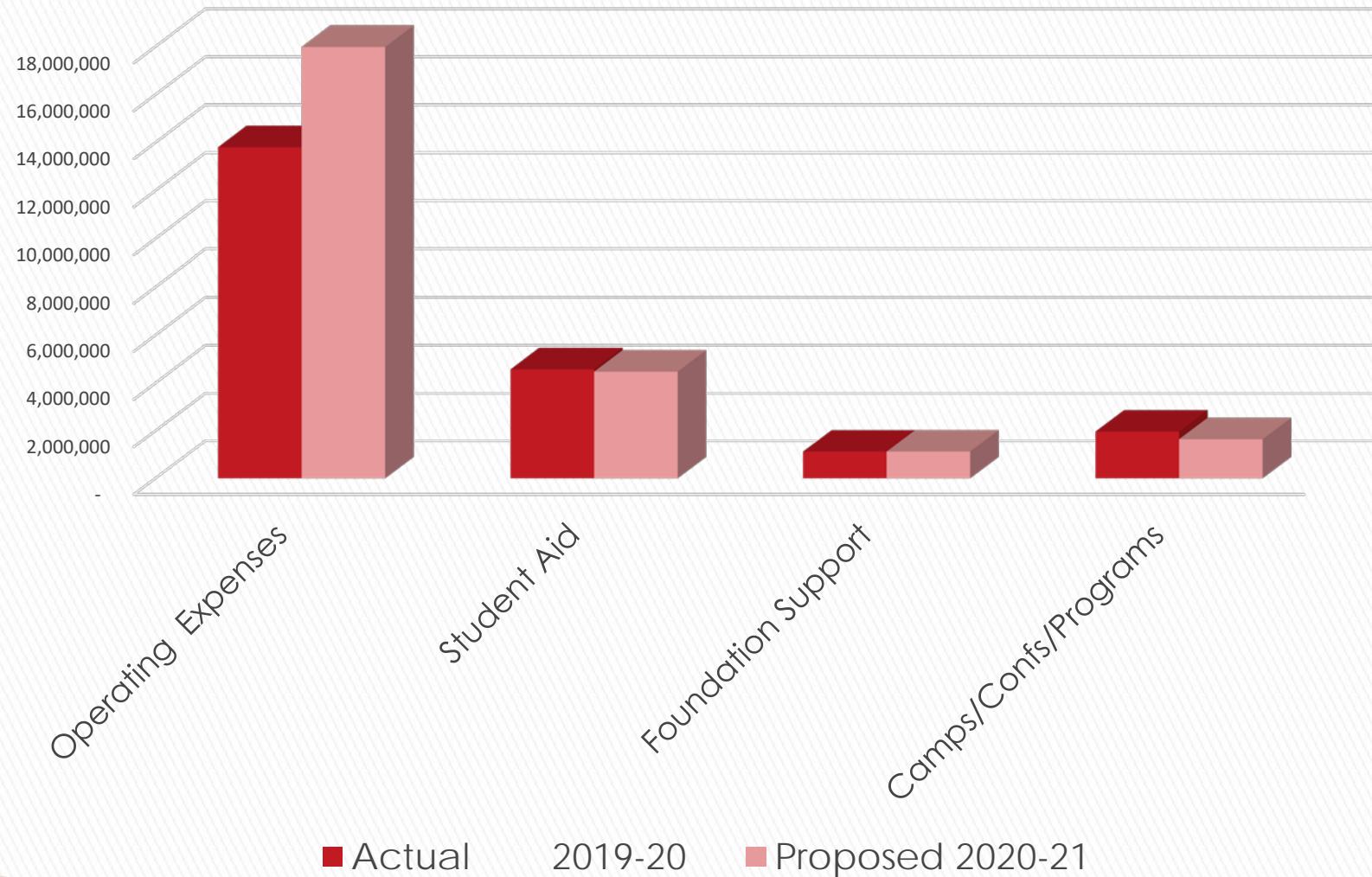
E&G Non-Personnel Expenditures

(in millions)

	2019-20 Actual	2020-21 Proposed Budget	Change
Operating Expenses	\$13.81	\$17.99	\$4.18
Student Aid	4.57	4.48	(0.09)
Foundation Support	1.13	1.13	0.00
Camps & Conferences	1.97	1.65	(0.32)
Total Expenditures	\$21.48	\$25.25	\$3.77

Note: Totals may vary due to rounding.

E&G Non-Personnel Expenses



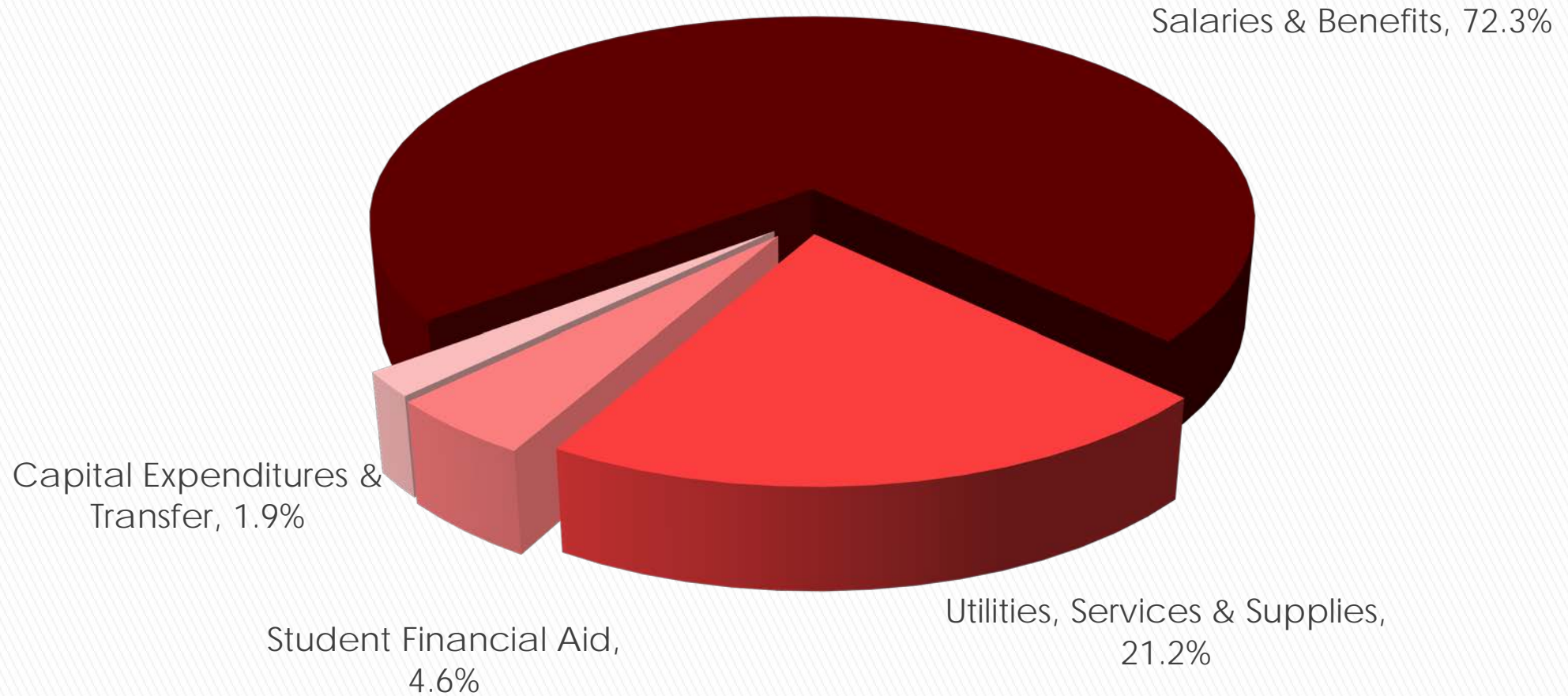
E&G Capital, Transfers & Debt Srvc

(in millions)

	2019-20 Actual	2020-21 Proposed Budget	Change
Capital & Debt Svc	\$ 3.13	\$ 3.26	\$0.13
Transfers	4.74	(1.37)	(6.11)
Total	\$7.87	\$ 1.89	\$(5.98)

Note: Totals may vary due to rounding.

2020-21 E&G Expenditures & Transfers



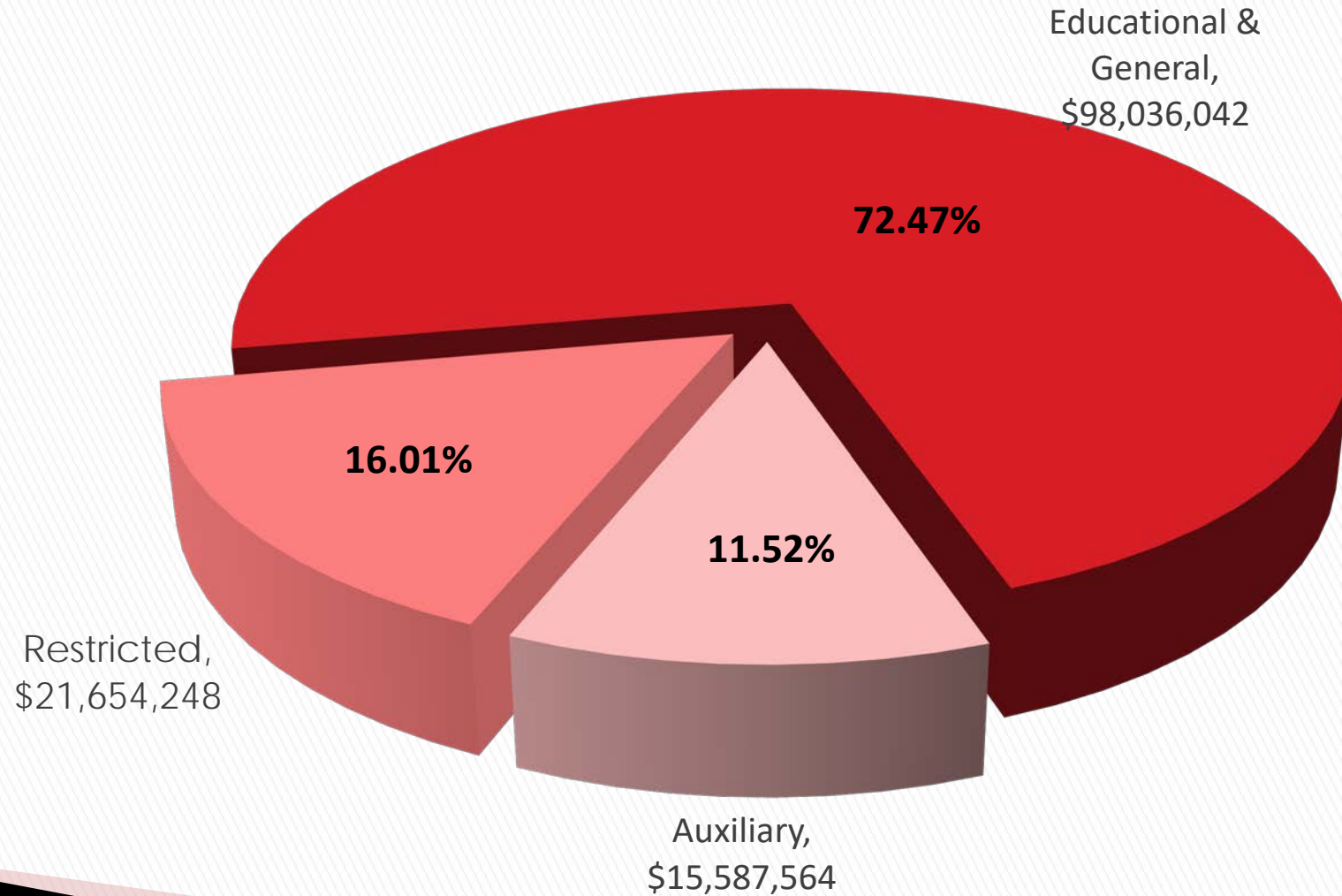
Note: Totals may vary due to rounding.

2020-2021 University Operating Budget (All Funds)

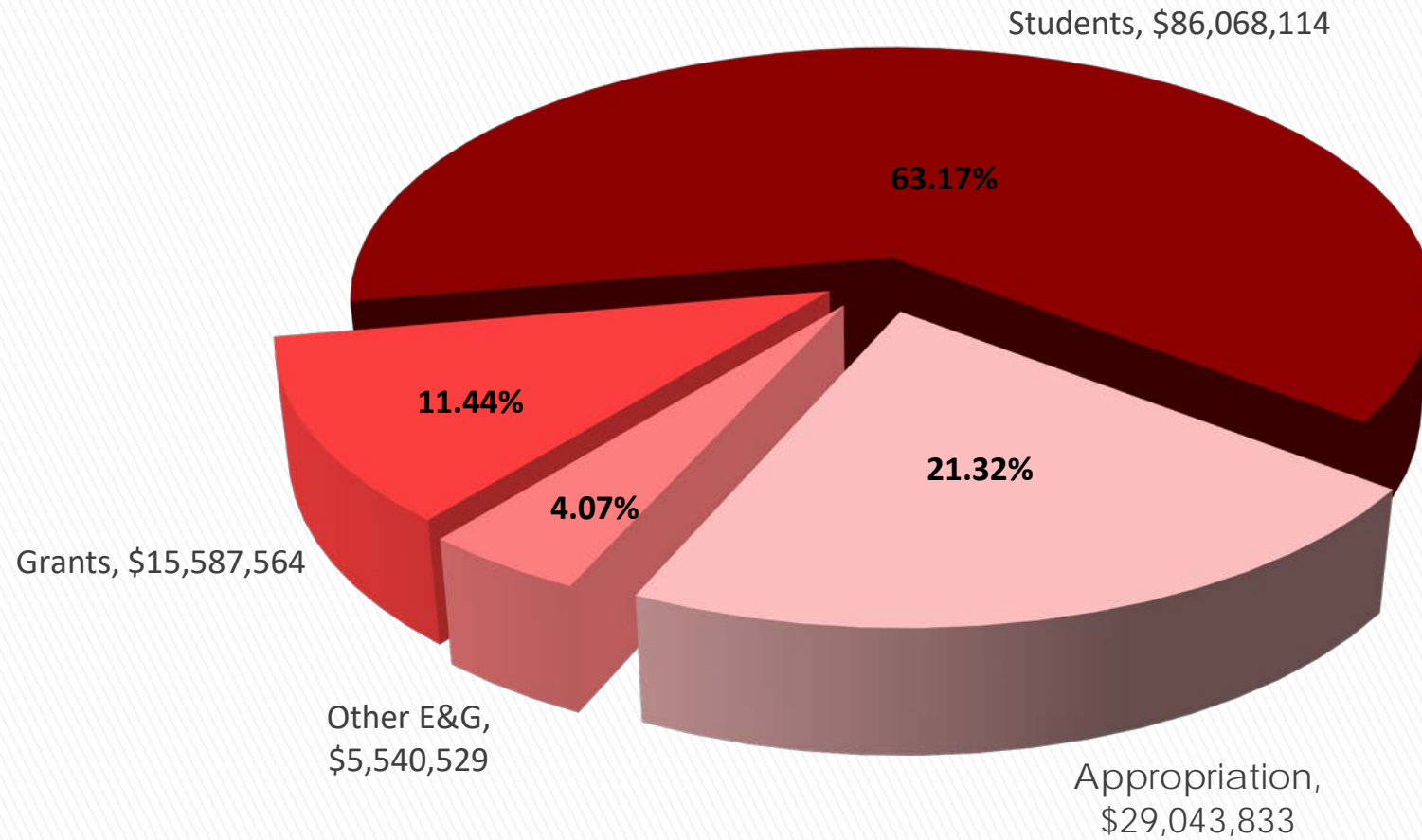


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2020-21 University Budget All Funds



2020-21 Total Revenue All Funds

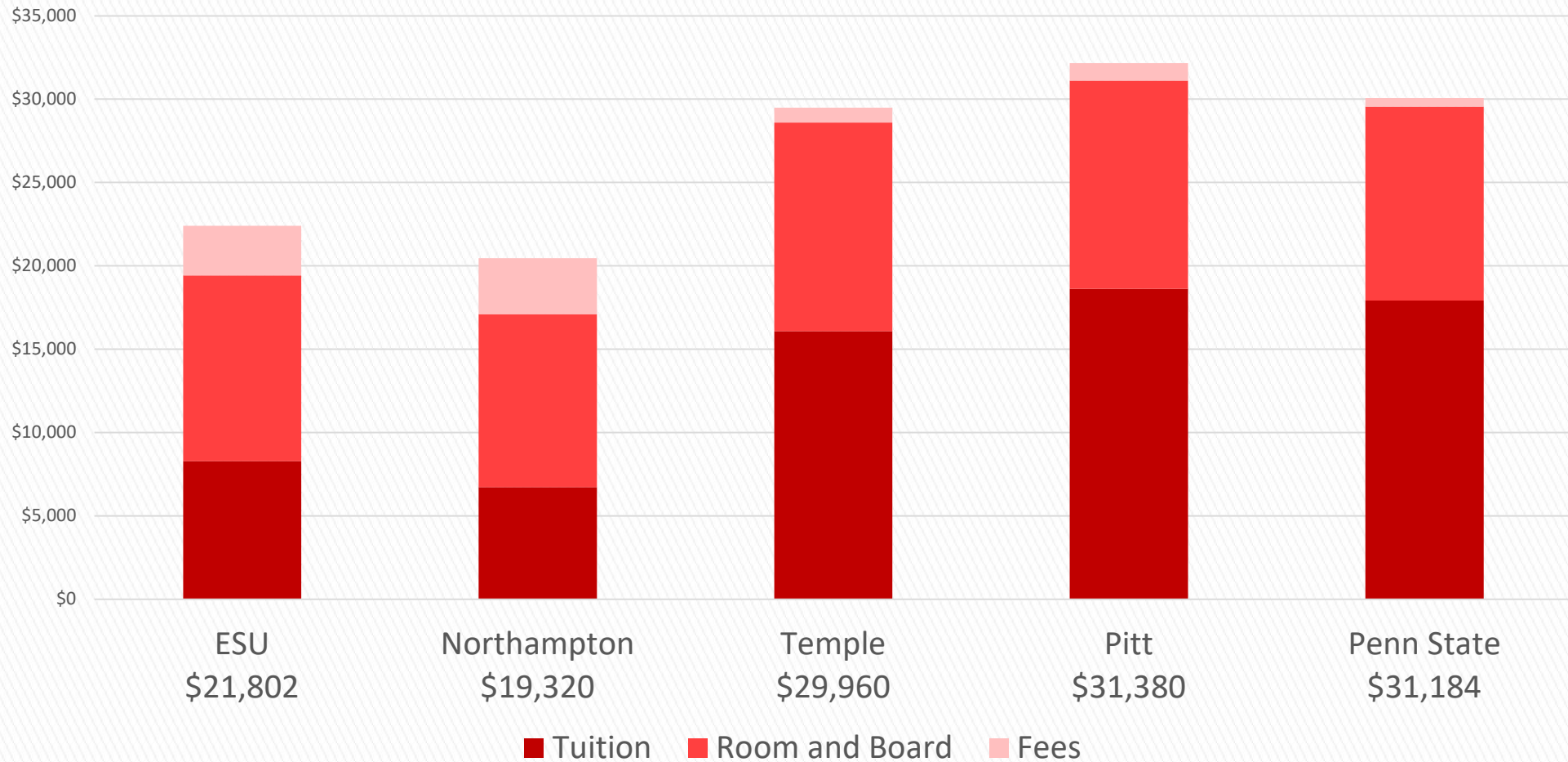


Undergraduate Full-time, In-State, Residential Student (Typical First-Year Student)

Fees-Academic Year	2019-20	2020-21*
Instructional ('21 Warrior Promise)	\$ 9,594	\$9,594
General Fees (excluding SAA Fee)	1,280	1,300
Student Activity Fee	364	364
Room (Suite Dbl)	8,000	8,000
Board	3,050	3,140
Total	\$22,288	\$22,398
Annual dollar increase		\$110
Overall percent increase		0.49%

*For the Fall 2020 semester, General Fees are reduced by \$230 for residential students and the SAA Fee is not being charged.

2020-21 Undergraduate Full-time, In-State, Residential Student (Typical First-Year Student)



Looking Ahead.....

- A. Collective Bargaining Agreements
- B. Enrollment
- C. Employee Benefit Cost
- D. Facility Infrastructure
- E. State Support



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Questions?



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