

# AS in Business Administration to BS in Business Management

## Transfer Agreement

### East Stroudsburg University and County College of Morris

East Stroudsburg University (ESU) and County College of Morris (CCM) have established the following Transfer Agreement to facilitate the transfer of students from the AS Degree in Business Administration at CCM to the Bachelor of Science Degree in Business Management at ESU.

**Terms of Agreement:** A CCM student who has earned the AS Degree in Business Administration shall be guaranteed admission to the BS Degree in Business Management at ESU provided the student meets the following terms of this agreement:

- **Cumulative GPA:** Graduate from CCM with a minimum grade point average (GPA) of 2.25.
- **Major GPA:** Graduate from CCM with a minimum major grade point average (GPA) of 2.25.
- **Transfer Credit:** ESU will accept a total of 64 credits from CCM with an earned grade of 'C' or better as outlined in the Business Administration Transfer Agreement Course Guide.
- **College Transcript:** Submit an official final CCM transcript, indicating receipt of the AS Degree in Criminal Justice directly to the ESU Office of Admission prior to matriculating to ESU.
- **Enrollment:** Enroll at ESU within one year of graduation from CCM. Not attend another institution of higher education between CCM graduation and enrollment at ESU.
- **Applying:** Submit an application, with application fee, for admission as a transfer student to ESU. Students are encouraged to apply well before the application deadline dates. (Please refer to the ESU Transfer Student website for the online application link, application deadline dates, additional resources, and ESU transfer counselor contacts: [www.esu.edu/transfer](http://www.esu.edu/transfer).)

### CCM in Business Administration (AS) to ESU in Business Management (BS) Transfer Agreement Course Guide

**Transfer Credits:** Upon receiving an AS in Business Administration, CCM students will be transferring a minimum of 64 credit hours into ESU. The following courses will transfer with a grade of "C" or better, and a 2.25 cumulative and major GPA. At this point, the student will be able to major in Business Management and receive credit for the following courses:

General Education, Pre-Requisite, Co-Requisite Equivalencies			
County College of Morris		East Stroudsburg University	
Course Number	Credit	Course Number	Credit
ENG 111 English Composition I	3	ENGL 103 English Composition	3
ENG 112 English Composition II	3	ENGL 203 GN: Advanced Composition	3
Restricted Math Elective: 2 of the following: MAT 110 College Algebra (ESU recommends) MAT 118 Calculus w/Applications to Bus & Eco. MAT 123 Precalculus MAT 124 Statistics (ESU Recommends) MAT 130 Probability & Statistics MAT 131 Analytic Geom. & Calculus I MAT 132 Calculus II & Analytical Geom.	3	MATH 130 GE Applied Algebraic Methods MATH 131 GE Applied Calculus  MATH 135 GE Pre-Calculus MATH 110 GE General Statistics MATH 110 GE General Statistics MATH 140 GE Calculus I MATH 141 GE Calculus II	3
Laboratory Science Elective: BIO 132 Concepts in Biology	4	General Education Elective Group B: BIOL 199 GE (4 credits)	4

BIO 127 Bio Environmental Concerns (ESU Recommends) PSY 118 Metrology SCI 118 General Astronomy (ESU Recommends)		BIOL 104 GN: Human Ecology (4 credit)  GEOG 220 GE: Metrology (3 credits) PHYS 121 GN: Astronomy (3 credit)	
ECON 211 Principles of Economics I	3	ECON 111 GN Prin of Macroeconomics	3
Humanities: History Elective: HIS 113 Early Modern Europe HIS 114 Modern Europe (ESU Recommends) HIS 117 Ancient World Greece & Rome HIS 118 The Middles Ages	6	General Education Elective Group C HIST 199 GE: Early Modern Europe HIST 272 GN: Modern Europe  HIST 199 GE: The Ancient World HIST 199 GE: The Middle Ages	6
General Education Electives: Language Survey or Literature Sequence	6	Gen Education Elective: Group A: Arts & Letters	6
ACC 111 Principles of Accounting I	3	MGT 211 Financial Accounting Fundamentals	3
ACC 112 Principles of Accounting II	3	MGT 212 Managerial Cost Accounting	3
BUS 112 Intro to Business	3	MGT 299 Departmental Elective	3
BUS 215 Principles of Management	3	MGT 200 Principles of Management	3
BUS 119 Business Information Sci.	3	CPSC 100 GN: Personal Computers & Their Uses	3
MKT 113 Principles of Marketing I	3	MGT 204 Principles of Marketing	3
ECO 212 Principles of Economics II	3	ECON 112 GN Prin of Microeconomics	3
Business Electives: ACC 211 Intermediate Accounting ACC 212 Intermediate Accounting II ACC 213 Tax Procedures ACC 215 Cost Accounting  BUS 135 Intro to International Business BUS 136 Personal of Finance BUS 201 Human Relations in Business BUS 212 Principles of Finance BUS 213 Business Law I BUS 218 Investment Principles BUS 219 Small Business Operations BUS 242 Customer Relations	9	MGT 331 Intermediate Fin. Acct I MGT 332 Intermediate Fin. Acct. II MGT 299 Departmental Elective MGT 333 Intermediate Managerial & Cost Accounting MGT 362 Globalization & International Management MGT 299 Departmental Elective MGT 352 Human Resource Management MGT 301 Financial Management I MGT 225 Business Law MGT 340 Investment Management MGT 353 Small Business Management MGT 299 Departmental Elective	9
Free Electives	3		3
<b>Total</b>	<b>64</b>	<b>Total</b>	<b>64</b>

Junior Year at ESU			
Fall		Spring	
Course Number	Credit	Course Number	Credit
MGT 352 Human Resource Management	3	Concentration Course I	3
MGT 301 Financial Management I	3	MGT 355 Business Ethics	3
Fine Art – General Education - Group A	3	Concentration Course 2	3
Free Elective 300/400	3	General Education Elective	3
	3	Elective	3

Senior Year at ESU			
Fall		Spring	
Course Number	Credit	Course Number	Credit
Concentration Course 3	3	MGT 452 Organizational Strategy	3-6
Concentration Course 4	3	Elective 300/400	3
Elective 300/400	3	Elective 300/400	3
Elective 300/400	3	Elective 300/400	3
Elective 300/400	3	Elective 300/400	3