

# Business Administration (AS) to Business Management (BS)

## Transfer Agreement

### East Stroudsburg University and Sussex County Community College

East Stroudsburg University (ESU) and Sussex County Community College (SCCC) have established the following Transfer Agreement to facilitate the transfer of students from the Associate in Science Degree in Business Administration at SCCC to the Bachelor of Science in Business Management program at ESU.

**Terms of Agreement:** An SCCC student who has earned the AS Degree in Business Administration shall be guaranteed admission to BS Degree in Business Management at ESU provided the student meets the following terms of this agreement:

- **Cumulative GPA:** Graduate from SCCC with a minimum grade point average (GPA) of 2.25.
- **Major GPA:** Graduate from SCCC with a minimum Major GPA of 2.25.
- **Transfer Credit:** ESU will accept a total of 61/64 credits from SCCC with an earned grade of 'C' or better as outlined in the Business Administration Transfer Agreement Course Guide.
- **College Transcript:** Submit an official final SCCC transcript, indicating receipt of the AS Degree in Business Administration directly to the ESU Office of Admission prior to matriculating to ESU.
- **Enrollment:** Enroll at ESU within one year of graduation from SCCC. Not attend another institution of higher education between SCCC graduation and enrollment at ESU.
- **Applying:** Submit an application, with application fee, for admission as a transfer student to ESU. Students are encouraged to apply well before the application deadline dates. (Please refer to the ESU Transfer Student website for the online application link, application deadline dates, additional resources, and ESU transfer counselor contacts: [www.esu.edu/transfer](http://www.esu.edu/transfer).)

### SCCC Business Administration (AS) to ESU Business Management (BS) Transfer Agreement Course Guide

**Transfer Credits:** Upon receiving an AS in Business Administration, SCCC students will be transferring a minimum of 61/64 credit hours into ESU. The following courses will transfer with a grade of "C" or better, and a 2.25 cumulative GPA and a 2.25 major GPA. At this point, the student will be able to major in Business Management and receive credit for the following courses:

General Education, Pre-Requisite, Co-Requisite, and Major Equivalencies			
Sussex County Community College		East Stroudsburg University	
Course Number	Credit	Course Number	Credit
COLL 101- Foundations for Success	3	ELEC 299	3
COLL 206- Capstone for Accounting and Business	1	ELEC 299	1
ENGL 101- English Composition I	3	ENGL 103- English Composition	3
ENGL 102- English Composition II	3	ENGL 162- GE: Literary Analysis & Interpretation	3
Humanities Elective	3	Humanities Elective	3
Choose a Lab Science Elective and one Math sequence below:	9-12	Lab Science Elective and one Math sequence below:	9-12
MATH 110- Pre-Calculus I		MATH 135- GE: Pre-Calculus	
MATH 108 – Statistics		MATH 110 - GE: General Statistics	
MATH 113- Calculus I		MATH 140- GE: Calculus I	
MATH 114- Calculus II		MATH 141- GE: Calculus II	
COMS 110- Computer Concepts and	3	CPSC 100- GE: Personal Computers and Their	3

Applications		Uses	
Social Science Electives	6	Social Science Electives	6
ACCT 101- Accounting Principles: Financial	3	MGT 211-Financial Accounting Fund.	3
ACCT 102- Accounting Principles II: Managerial	3	MGT 212-Managerial and Cost Accounting Fund.	3
BUSA 101- Introduction to Business	3	MGT 299-Departmental Elective	3
BUSA 205- Business Law I	3	MGT 225- Business Law I	3
BUSA 211 - Management and Organizational Behavior	3	MGT 200- Principles of Management	3
BUSA 220- Principles of Marketing	3	MGT 204- Principles of Marketing	3
COMS 120-Computer Software Applications	3	CPSC 299-Departmental Elective	3
ENGL 201-Effective Speaking	3	CMST 253-GE: Public Speaking	3
ECON 102-Microeconomics	3	ECON 112-Principles of Microeconomics	3
ECON 101- Macroeconomics	3	ECON 111- GE: Principles of Macroeconomics	3
<b>Total</b>	<b>61/64</b>	<b>Total</b>	<b>61/64</b>

Junior Year at ESU			
Fall		Spring	
Course Number	Credit	Course Number	Credit
MGT 301 – Financial Management	3	MGT 355 – Business Ethics	3
MGT 352-Human Resource Management	3	MGT 250-Quantitative Business Analysis I	3
Concentration Course	3	Elective	3
Elective -300/400	3	General Education Elective –(PSY 100 if not already taken)	3
Fine Arts –General Education Elective	3	General Education Elective	3
<b>Total</b>	<b>15</b>	<b>Total</b>	<b>15</b>

Senior Year at ESU			
Fall		Spring	
Course Number	Credit	Course Number	Credit
Concentration Course	3	MGT 452 – Organizational Strategy	3
Concentration Course	3	Concentration Course	3
Elective	3	Elective	4
Elective	3	Elective	4
Elective	3		
<b>Total</b>	<b>15</b>	<b>Total</b>	<b>14</b>

Degree Program Notes
<b>STUDENTS ARE ONLY REQUIRED TO TAKE FIVE CONCENTRATION COURSES</b>
<b>Suggested Program Curriculum Plan:</b>
<b>Required Major Courses:</b> MGT 200, MGT 204, MGT 211, MGT 212, MGT 225, MGT, 250, MGT 301, MGT 352, MGT 355, MGT 452
<b>Concentration:</b> <ul style="list-style-type: none"> <li>• Accounting: MGT 331, MGT 332, MGT 333, MGT 335, MGT 336, MGT 431</li> <li>• Finance: MGT 307, MGT 340, ECON 236, ECON 314, ECON 332, ECON 411, ECON 412</li> <li>• Management: MGT 333, MGT 351, MGT 353, MGT 354, MGT 359, MGT 362, MGT 453, MGT 454, ECON 332</li> <li>• Marketing: MGT 354, MGT 370, MGT 371, MGT 375, MGT 470, MGT 471, ECON 332</li> <li>• Entrepreneurship: MGT 353, MGT 363, MGT 370, MGT 375, MGT 453</li> </ul>
<b>Co-requisite Courses:</b> ECON 111, ECON 112, MATH 110, MATH 130 (or adviser approved substitute), ENGL 205, CMST 111, CPSC 100, PSY100