

Board of Governors' Budget Request Summary  
 East Stroudsburg University of Pennsylvania

**EDUCATIONAL AND GENERAL BUDGET**

Revenues	FY 2020-21	FY 2021-22	FY 2022-23	Percent Change	FY 2023-24	Percent Change	FY 2024-25	Percent Change
Tuition	\$49,591,667	\$46,028,959	\$44,354,018	-3.6%	\$47,527,940	7.2%	\$49,560,419	4.3%
Fees	10,197,017	10,212,310	10,790,253	5.7%	11,418,251	5.8%	11,828,691	3.6%
State Appropriation	29,043,833	29,604,435	39,903,481	34.8%	40,695,085	2.0%	41,503,783	2.0%
All Other Revenue	8,362,488	17,314,106	6,781,364	-60.8%	5,908,615	-12.9%	5,797,015	-1.9%
<b>Total Revenues</b>	<b>\$97,195,005</b>	<b>\$103,159,810</b>	<b>\$101,829,116</b>	<b>-1.3%</b>	<b>\$105,549,891</b>	<b>3.7%</b>	<b>\$108,689,908</b>	<b>3.0%</b>
<b>Expenditures</b>								
Compensation Summary:								
Salaries and Wages	\$47,033,876	\$46,570,245	\$49,330,644	5.9%	\$49,711,675	0.8%	\$50,940,408	2.5%
Benefits	20,002,814	19,321,423	21,822,866	12.9%	23,132,732	6.0%	23,904,949	3.3%
Subtotal, Compensation	\$67,036,690	\$65,891,668	\$71,153,510	8.0%	\$72,844,407	2.4%	\$74,845,357	2.7%
Student Financial Aid	4,505,240	6,472,433	9,337,660	44.3%	9,576,667	2.6%	9,769,751	2.0%
Other Services and Supplies	15,624,985	19,310,919	23,122,904	19.7%	21,971,672	-5.0%	21,721,898	-1.1%
Subtotal, Services and Supplies	\$20,130,225	\$25,783,352	\$32,460,564	25.9%	\$31,548,339	-2.8%	\$31,491,649	-0.2%
Capital Expenditures and Debt Principal Payments	4,480,144	4,201,165	2,771,137	-34.0%	2,592,532	-6.4%	2,675,433	3.2%
<b>Total Expenditures</b>	<b>\$91,647,059</b>	<b>\$95,876,185</b>	<b>\$106,385,211</b>	<b>11.0%</b>	<b>\$106,985,278</b>	<b>0.6%</b>	<b>\$109,012,439</b>	<b>1.9%</b>
<b>Revenues Less Expenditures</b>	<b>\$5,547,946</b>	<b>\$7,283,625</b>	<b>(\$4,556,095)</b>		<b>(\$1,435,387)</b>		<b>(\$322,531)</b>	
Transfers to Plant Fund	(13,851,588)	1,628,887	1,818,208	11.6%	1,818,208	0.0%	1,818,208	0.0%
<b>Revenues Less Expenditures and Transfers</b>	<b>\$19,399,534</b>	<b>\$5,654,738</b>	<b>(\$6,374,303)</b>		<b>(\$3,253,595)</b>		<b>(\$2,140,739)</b>	
<b>Supplemental Resources/Adjustments</b>								
Planned Use of Reserves for One-Time Needs/Strategic Initiatives	\$0	\$0	\$6,374,303	n/a	\$3,253,594	-49.0%	\$2,140,739	-34.2%
Use of One-Time COVID Funds (revenue recognition adjustment)	0	0	n/a	n/a	n/a	n/a	n/a	n/a
<b>Revenues and Use of Supplemental Resources/Adjustments Less Expenditures &amp; Transfers</b>	<b>\$19,399,534</b>	<b>\$5,654,738</b>	<b>\$0</b>		<b>(\$1)</b>		<b>\$0</b>	
Use of Reserves for Operations (To Balance Budget)	0	0	0	n/a	0	n/a	(0)	-178.6%
<b>Revenues and Use of ALL Supplemental Resources/Adjustments Less Expenditures &amp; Transfers</b>	<b>\$19,399,534</b>	<b>\$5,654,738</b>	<b>\$0</b>	<b>-100.0%</b>	<b>(\$0)</b>	<b>n/a</b>	<b>\$0</b>	<b>n/a</b>
<b>Total E&amp;G/Plant Net Assets, Estimated End of Year Balance</b>	<b>\$45,320,569</b>	<b>\$50,061,787</b>	<b>\$43,687,484</b>	<b>-12.7%</b>	<b>\$40,433,889</b>	<b>-7.4%</b>	<b>\$38,293,151</b>	<b>-5.3%</b>
<b>E&amp;G and Plant Cash, Estimated End of Year Balance</b>	<b>\$52,998,982</b>	<b>\$57,313,085</b>	<b>\$50,938,782</b>	<b>-11.1%</b>	<b>\$47,685,188</b>	<b>-6.4%</b>	<b>\$45,544,449</b>	<b>-4.5%</b>
<b>Annualized FTE Enrollment</b>								
Undergraduate	4,504.83	4,063.00	4,267.57	5.0%	4,563.51	6.9%	4,788.11	4.9%
Graduate	589.77	578.50	557.10	-3.7%	595.43	6.9%	590.95	-0.8%
<b>Total Annualized FTE Enrollment</b>	<b>5,094.60</b>	<b>4,641.50</b>	<b>4,824.67</b>	<b>3.9%</b>	<b>5,158.94</b>	<b>6.9%</b>	<b>5,379.06</b>	<b>4.3%</b>
<b>FTE of Budgeted E&amp;G Employees, Net of Turnover</b>								
Faculty	247.87	252.75	240.13	-5.0%	229.14	-4.6%	229.43	0.1%
Nonfaculty	314.96	307.93	351.82	14.3%	351.50	-0.1%	353.50	0.6%
<b>Total FTE of Budgeted Employees</b>	<b>562.83</b>	<b>560.68</b>	<b>591.95</b>	<b>5.6%</b>	<b>580.64</b>	<b>-1.9%</b>	<b>582.93</b>	<b>0.4%</b>